

August 10<sup>th</sup>, 2022

To,

Manager, <b>National Stock Exchange of India Limited</b> Exchange Plaza, Plot No. C/1, G Block, Bandra Kurla Complex- Bandra (E), Mumbai-400051  <b>NSE Symbol: HITECH</b>	Listing Department, <b>BSE Limited</b> Phiroze Jeejeebhoy Towers, Rotunda Building, Dalal Street, Fort Mumbai- 400001  <b>Scrip Code: 543411</b>
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**Subject: Result Update Presentation**

Dear Sir/ Madam,

In reference to the above captioned subject, please find enclosed herewith Result update presentation with respect to the Un-Audited Standalone and Consolidated Financial Results for the Quarter ended 30<sup>th</sup> June, 2022.

Kindly take the above information on record and oblige.

Thanks and Regards

For **Hi-Tech Pipes Limited**

For **HI-TECH PIPES LIMITED**

**Arun Kumar** Company Secretary

Company Secretary

Encl: As above

**HI-TECH PIPES LIMITED**

**Investor Presentation-Q1FY23**  
**AUGUST 2022**



# Safe Harbour



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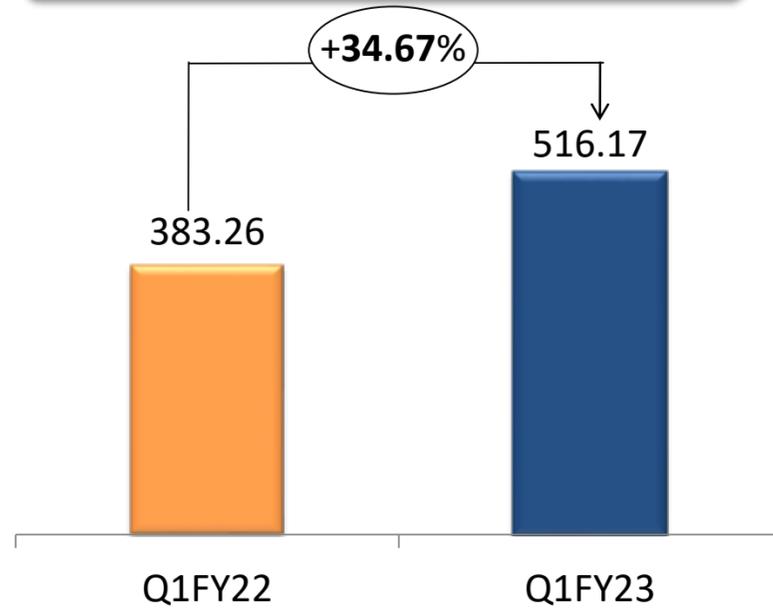
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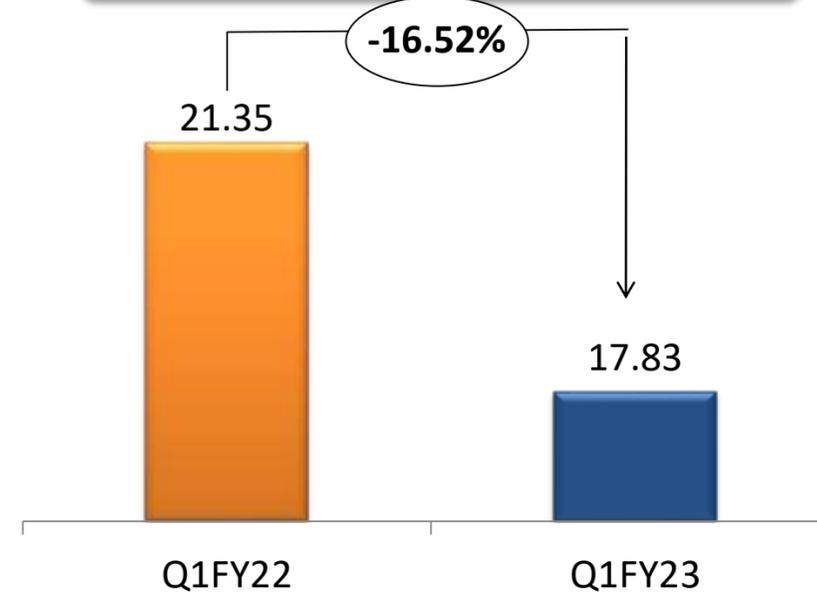


# Q1FY23 Highlights

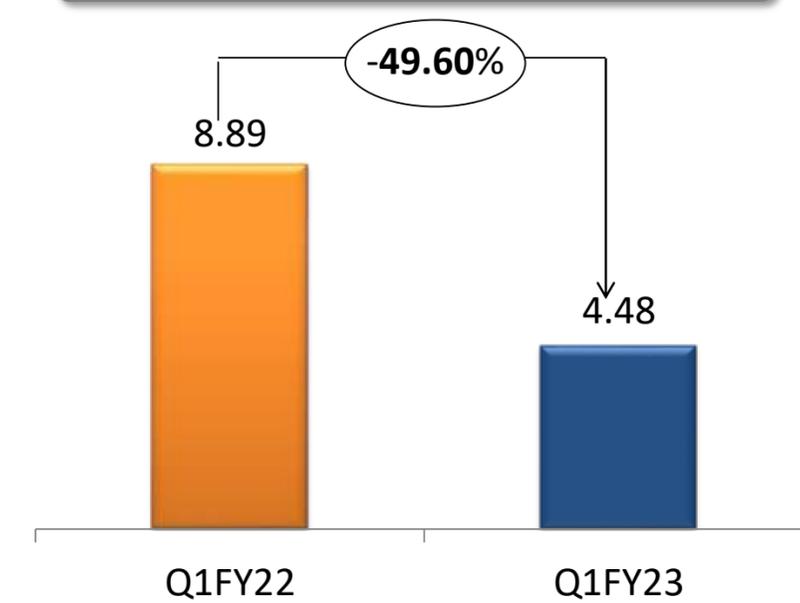
Revenue (Rs Crore)



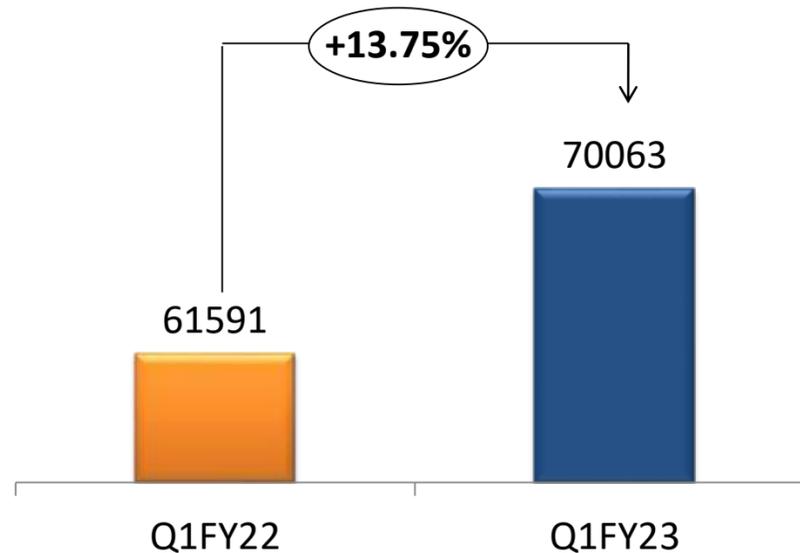
EBITDA (Rs Crore)



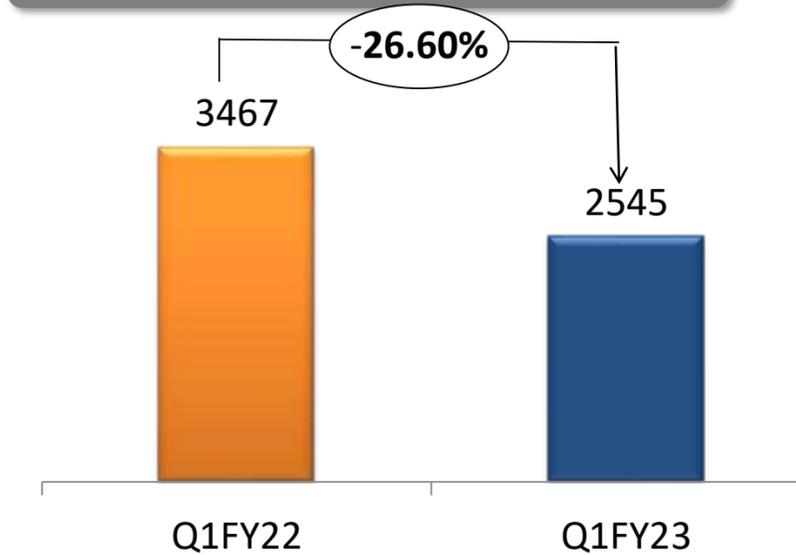
PAT (Rs Crore)



Sales Volume (MT)



EBITDA Per MT (Rs)



**KEY  
PERFORMANCE  
INDICATOR-  
CONSOLIDATED**

# FINANCIAL PERFORMANCE-Profitability Highlights – Q1 & FY23

Particulars (Rs crore)	Consolidated			Standalone		
	Q1 FY23	Q1 FY22	Y-o-Y %	Q1 FY23	Q1 FY22	Y-o-Y %
<b>Total Income from Operations</b>	<b>516.17</b>	<b>383.26</b>	<b>34.67%</b>	<b>407.19</b>	<b>304.78</b>	<b>33.60%</b>
Raw Materials	476.43	346.60	37.45%	377.05	278	35.62%
Employee Cost	5.62	4.51	24.61%	3.99	3.14	27.07%
Other Cost	16.29	10.79	50.97%	13.09	8.61	52.03%
<b>EBITDA</b>	<b>17.83</b>	<b>21.36</b>	<b>-16.52%</b>	<b>13.06</b>	<b>15.03</b>	<b>-13.10%</b>
<b>EBITDA Margin</b>	<b>0.03</b>	<b>0.06</b>	<b>-48%</b>	<b>0.03</b>	<b>0.05</b>	<b>-39%</b>
Other Income	0.56	0.13	330.76%	0.56	0.13	330.76%
Depreciation	2.45	2.38	2.94%	1.82	1.78	2.24%
Interest	9.90	7.12	39.04%	7.10	4.70	51.06%
Profit Before Tax	6.03	11.96	-49.58%	4.70	8.68	-45.85%
Tax	1.55	3.07	-49.51%	1.20	2.17	-44.70%
<b>Profit After Tax</b>	<b>4.48</b>	<b>8.89</b>	<b>-49.60%</b>	<b>3.50</b>	<b>6.51</b>	<b>-46.23%</b>
<b>Basic EPS ( in Rs.)</b>	<b>3.65</b>	<b>7.82</b>	<b>-53.32%</b>	<b>2.86</b>	<b>5.73</b>	<b>-50.08%</b>

# OPERATIONAL HIGHLIGHTS

Sales volumes increased by 14% to 70063 tonnes as compared to 61591 tonnes in Q1FY22

Sales Realisation improved by 18% to Rs 73794/tonne as against Rs 62227/tonne in Q1FY22

EBITDA/tonne reduced to Rs 2545/ tonne from Rs 3467/ tonne in Q1FY22

Net WC Days reduced to 64 from 67 days in Q4FY22

Credit Rating of Company has upgraded to “A” for Long Term facilities and to “A1” for Short Term facilities.

# COMPANY OVERVIEW

## Consistent Growth and Innovation Over the 35 Years



1988-1996

- Commenced Manufacturing **'MS pipes'** at Sikanderabad unit-1
- Started manufacturing **Cold Rolled Coils'** and strips



2001-2010

- Installation of **'Hot-Dipped Galvanizing'** facility
- Commenced production of **'Metal Beam Crash Barriers'**
- Initiated production of **'Hollow Sections and Solar Mounting Sections'**



2012-2016

- Sikanderabad Unit –II facility commenced for manufacture **'Steel Tubes & Hollow Sections'**
- Started commercial production of **'Steel Tubes & Hollow Sections'** at the Sanand (Gujarat) Unit-III
- Listed on the **NSE-SME**



2017-2019

- Commenced operations at **Hindupur (Andhra Pradesh) Unit IV**
- Modernized the **'Cold Rolling Plant'** at Sikanderabad unit
- Started **'Tube Mill No. 3'** at Sanand
- Migrated to **NSE Main Board** in May 2018



2019-2021

- Started Colled Rolling expansion project for wider product of **HROp, CRCA, CRFH, GPGC**
- Commenced **Khopoli, Maharashtra** facility of **80,000 MTPA – Unit V**

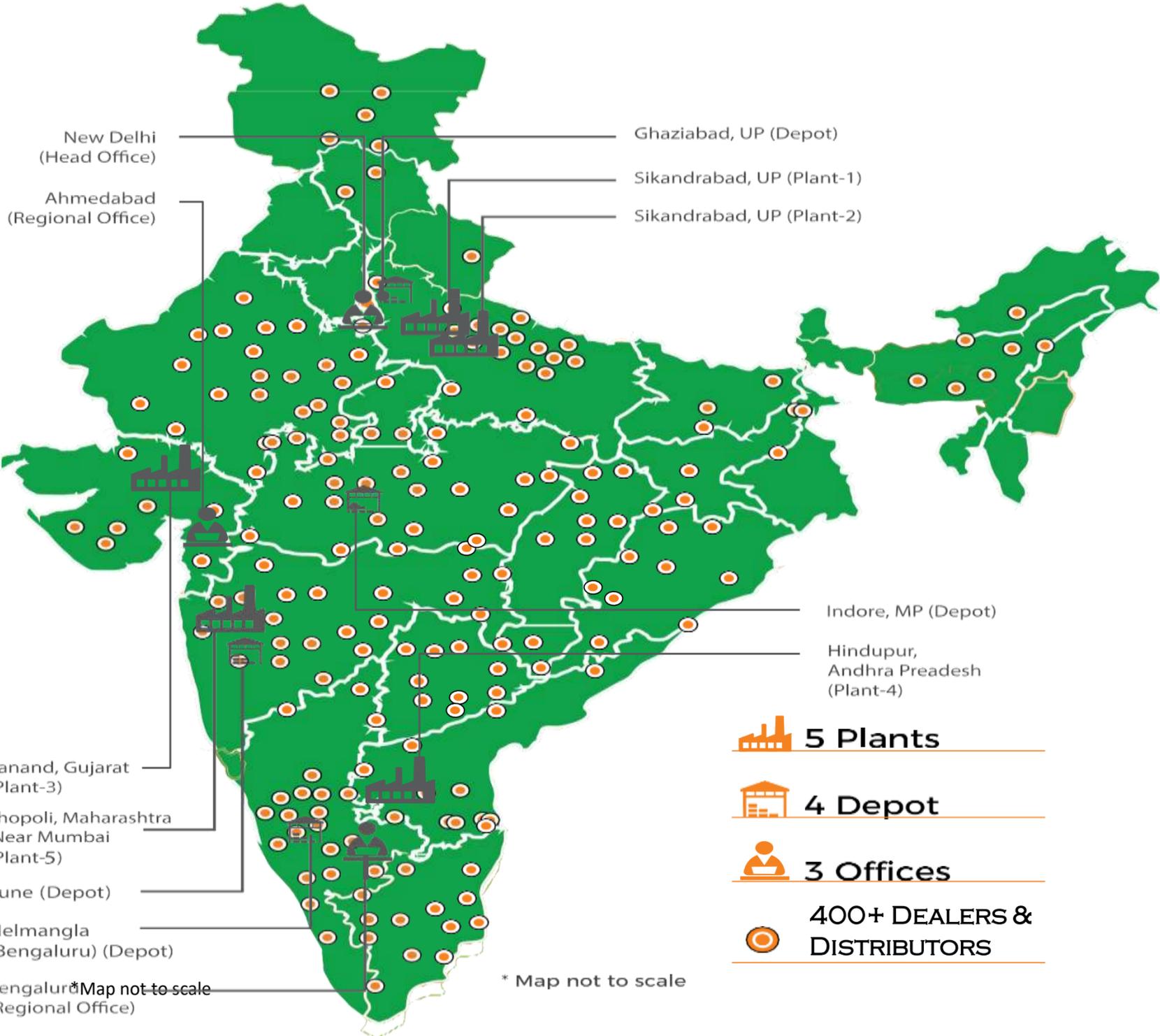


2021-2022

- Started Continuous **Galvanizing Line** at Sikandarabad Unit
- Listing of Company at **Bombay stock Exchange**.

# ...with Strategic Locations for a Pan-India Presence and Distribution

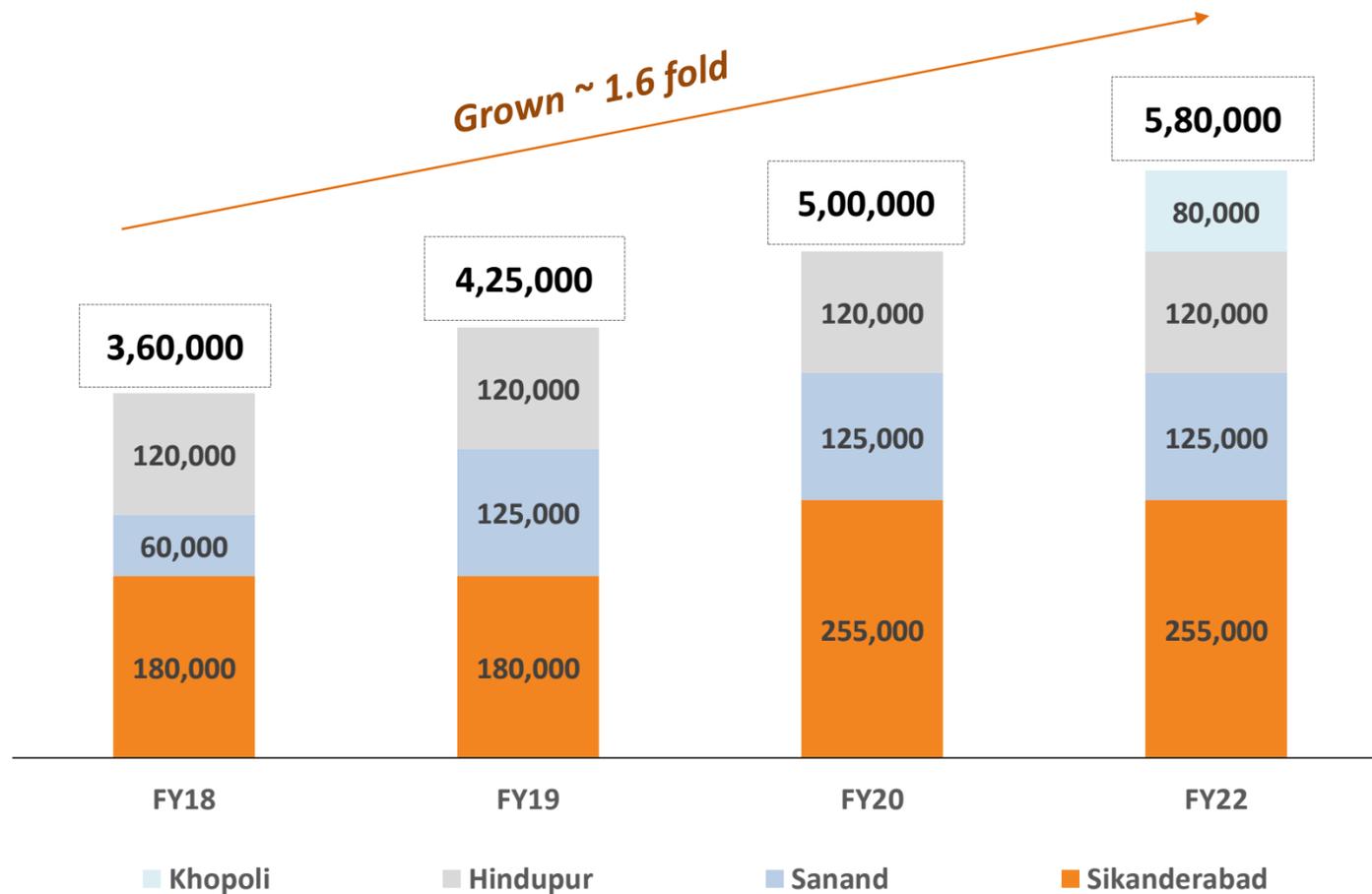
Encompassing 580,000 MTPA of production ambience and a strong network of 400+ Dealers & Distributors Pan India



Plant Location	Capacity (MTPA)	Product Portfolio
<b>Sikandrabad, UP</b>	2,55,000	MS Steel Pipes, Hollow Sections, GI Pipes, Cold Rolled Coils & Strips, GP Coils, GC Sheets, Crash Barriers
<b>Sanand, Gujarat</b>	1,25,000	MS Steel Pipes, Hollow Sections & GP Pipes
<b>Hindupur, AP</b>	1,20,000	MS Steel Pipes, Hollow Sections, GI Pipes & GP Pipes
<b>Khopoli, Maharashtra</b>	80,000	MS Steel Pipes & Hollow Sections, CR Pipes, GP pipes
<b>Total</b>	<b>5,80,000</b>	<b>Diversified Range</b>

# Continued Investment in Building Competencies to Cater to Demand...

## Enhancing Capacities Year-on-Year (Metric Tonnes per Annum)



One of the India's leading manufacturer of Steel Pipes with **presence in more than 5,000 retail stores**



Continuously enhancing manufacturing capabilities while **diversifying into various product categories**



Setting-up new manufacturing facilities at strategic location to **strengthen Pan-India presence**



Recently commenced a **new Continuous Galvanising Line (CGL) at Sikanderabad, U.P.**



Range of **diversified product portfolio** in pipes and strips as per the need of customer.

# Our Manufacturing Facilities

Hindupur, Andhra Pradesh



Khopoli, Maharashtra



Sanand, Gujarat



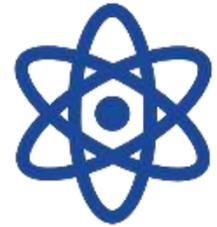
Sikandrabad, Uttar Pradesh Unit-1



Sikandrabad, Uttar Pradesh Unit-2



# Hi-Tech Pipes | Capabilities Built So Far...



## Built Core Strength

Installed Capacity  
**5,80,000 MTPA**

Diversified Presence  
**5 Plants across 4 states**

Business Experience  
**35+ years**

Employees  
**~1,150+**



## Strong Distribution

Dealers & Distributors  
**400+**

SKUs  
**590+**

Contractor Consumers  
**100+**

OEM Customers  
**160+**



## Product Innovation

Strong Brands  
**12**

Products availability  
**Across 17 States**

Credit Ratings  
**A- Long Term**  
**A1- Short Term**

Value added Products  
**50+**



## Strong Financial Performance

Net Sales  
**+16% CAGR\***

EBITDA  
**+13% CAGR\***

PAT  
**+17% CAGR\***

Net Worth  
**+22% CAGR\***

\* 5 year CAGR from FY18-FY22

# Widening and Deepening the Product Range for Diversified Applications



## Coated Products



GP COILS



GC COILS



Cold Rolled Strips



Metal Beam



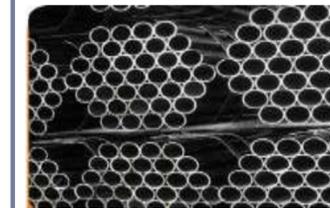
Cold Rolled Coils



Crash Guard

Cold Rolled Coils & Strips

*Emerged as a holistic pipe solution provider with 590+ SKUs...*



MS Steel Pipes



Steel Hollow Section



Galvanized Steel Tube



Pre Galvanised Pipes



Solar Mounting Frames



Organic Gi Pipes

Steel Pipes and Tubes

*...Making Hi-Tech a One-Stop Shop for a wide range of sectors*

Poly Houses

Borewell

Railings & Windows

Metro Stations

Scaffolding, Highways

Airports, Prefab Sheds

# Application Based Product Portfolio

**Hi-TECH**  
**ALSHAKTI**<sup>TM</sup>  
GI PIPES FOR BOREWELL



Product: GI Pipes  
Application: Borewell,  
Water, Agriculture

**Hi-TECH**  
**FIREFIGHTER**<sup>TM</sup>  
STEEL PIPES FOR FIRE FIGHTING



Product: MS & GI Pipes  
Application: Fire Safety - Buildings

**Hi-TECH**  
**BAHUBALI**<sup>TM</sup>  
JUMBO STEEL PIPES



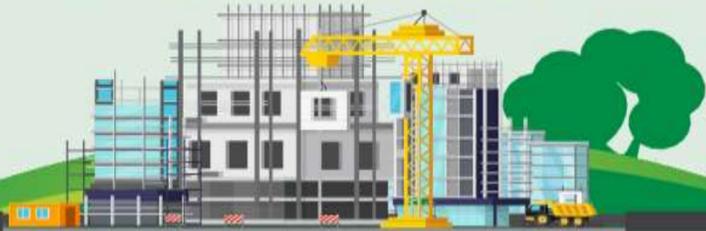
Product: Large Dia Hollow Section  
Application: Infra, Airport, Metro Station

**Hi-TECH**  
**CASEWELL**<sup>TM</sup>  
CASING PIPES FOR BOREWELL



Product: MS & GI Casing Pipes  
Application: Borewell

**Hi-TECH**  
**SHAKTI**<sup>TM</sup>  
STRUCTURAL PIPES FOR FABRICATION



Product: MS Hollow Section  
Application: Construction Industries

**Hi-TECH**  
**ORGANIC**<sup>TM</sup>  
GI PIPES FOR GREEN HOUSES



Product: GI Pipes  
Application: Polyhouses, Agriculture

**Hi-TECH**  
**FLATMAX**<sup>TM</sup>  
COLD ROLLED COILS & STRIPS



Product: CRCA Coils & Strips  
Application: Automobile, White Goods

**Hi-TECH**  
**CRASHGUARD**<sup>TM</sup>  
METAL BEAM CRASH BARRIER



Product: Metal Beam Crash Barrier  
Application: Road & Railway Safety

**Hi-TECH**  
**PILLAR**  
STEEL HOLLOW SECTIONS



Product: Hollow Section  
Application: Commercial Buildings

**Hi-TECH**



Product : Roofing Sheet  
Application : Industrial Roof, Household  
Roof Tops, Garages

**Hi-TECH**  
**PRE-GAL**<sup>TM</sup>  
GP STEEL PIPES



Product: GI Pipes  
Application: India Coastal & related

**Hi-TECH**

ROOFING SHEETS



Product : Color Roofing Sheet  
Application : Garden Building,  
Construction & Backyard

## Khopoli Plant Update

## NEW INITIATIVES

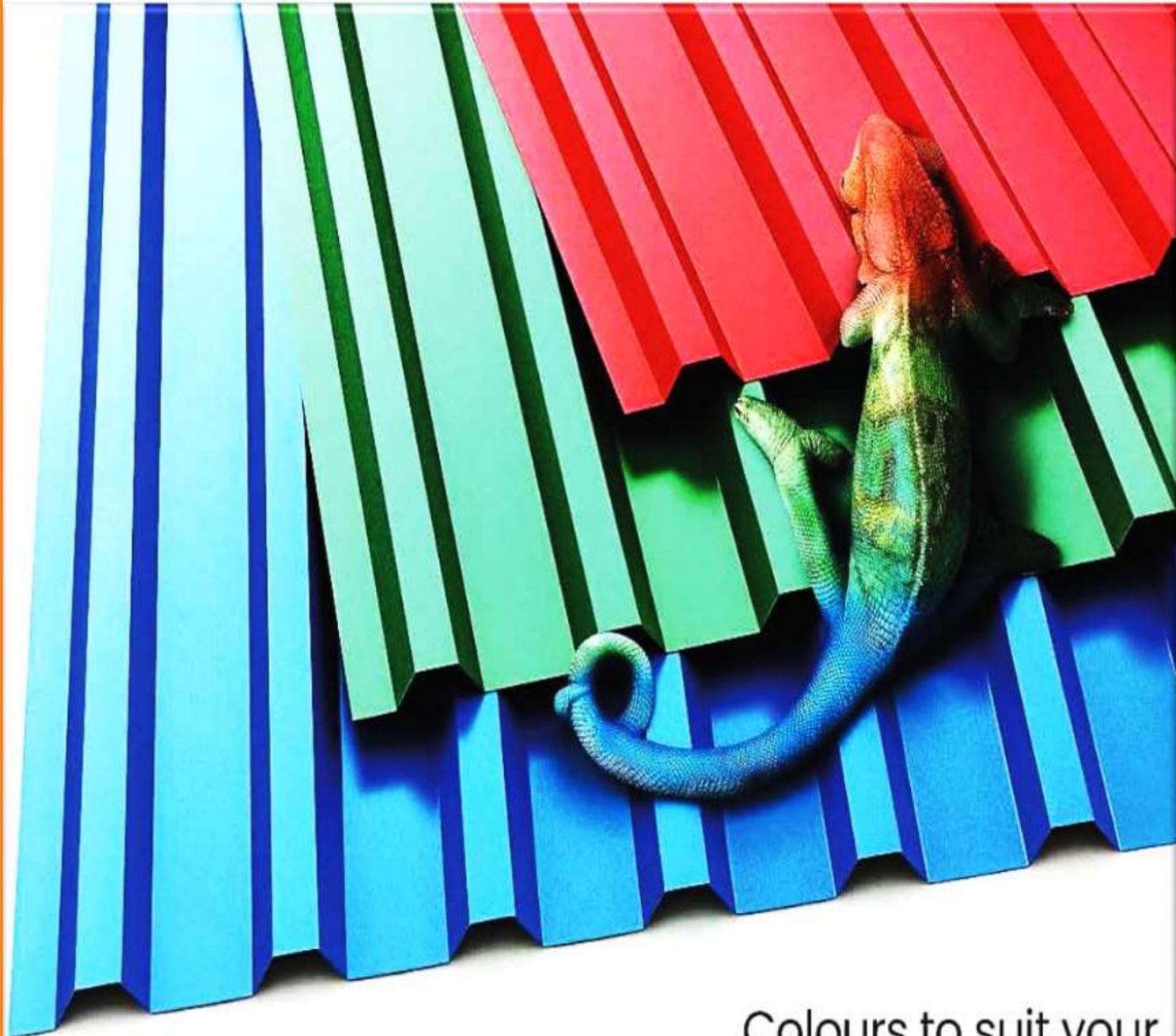


The Company has started Commercial Production of ERW & GP Pipes in its Khopoli Facility, Maharashtra in Q4FY21

The Company is targeting the Maharashtra & Goa markets as these markets have highest utilization rate of GP Pipes. With the help of this facility the company is gradually increasing its market share in the Western Market

Company's GP Pipes are well accepted in the market and Company is getting good response from the Customers.

## Update on Colour Coated Sheet



Colours to suit your  
**Ambience**

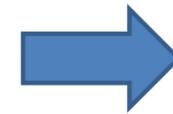
### **KEY FEATURES:**

- ➔ The Company is on the Stage of commencing of this Color Coated Line at its SKD facility with the Annual Capacity of 50,000 MTPA.
- ➔ Colour Coated Roofing Sheets will be a Value Added Product for the Company and this will help in not only improving capacity utilisations but profitability also.
- ➔ The demand for this product has been encouraging and well accepted by customers
- ➔ It has become the preferred material for a wide range of construction uses, particularly roofing and cladding
- ➔ Applications: Rooftops, Wall Claddings, White Goods, Domestic, Industrial Sheds, Infrastructure, Bus Body, Metros,, Railway Stations, Hilly Areas
- ➔ Trial Production will be started in this month.

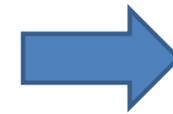
## Hi-Tech Pipes- Large Dia Pipe Mill, Makhiyav



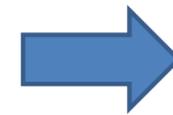
The Company is commissioning the Large Dia Pipes Project at its strategic location of Makhiyav, Sanand.



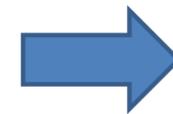
Green Field setup at Makhiyav, Sanand, Ahmedabad mainly to Cater West India and Export Market.



Entry into Large Dia segment within (8 to 16 inches) round pipes for Water, Infrastructure, Oil & Gas Segment.



With addition of this facility of 60,000 MT P.A. Capacity, Company shall be able to enlarge its product basket from ½ to 16 inches.



These specialised pipes are in high demand and also contribute more margins which shall increase the overall EBIDTA per ton of the Company.

# Social Media Campaign Update- “WE ARE SOCIAL NOW”

ACTIVE LINKS OF SOCIAL MEDIA PLATFORMS OF HI-TECH PIPES	
	<a href="https://instagram.com/hitechpipesofficial?igshid=YmMyMTA2M2Y=">https://instagram.com/hitechpipesofficial?igshid=YmMyMTA2M2Y=</a>
	<a href="https://www.facebook.com/hitechpipesindia/">https://www.facebook.com/hitechpipesindia/</a>
	<a href="https://youtube.com/channel/UCg3lYD8G4gvBuQGD1wkesDw">https://youtube.com/channel/UCg3lYD8G4gvBuQGD1wkesDw</a>
	<a href="https://www.linkedin.com/company/hi-tech-pipes-official/">https://www.linkedin.com/company/hi-tech-pipes-official/</a>
	<a href="https://twitter.com/hitech_pipes?t=dwL5d4cpJdJxX9GZXEyA-A&amp;s=08">https://twitter.com/hitech_pipes?t=dwL5d4cpJdJxX9GZXEyA-A&amp;s=08</a>

We all know the power of Social Media, The company is aggressively using this strong tool towards the company's growth and Brand Building.

All the products as well as the updates w.r.t. the facilities are also introduced through this platform.

The Company is getting good response of its Social Media Product Promotion and very optimistic that it will create a niche in the market for its products and brands

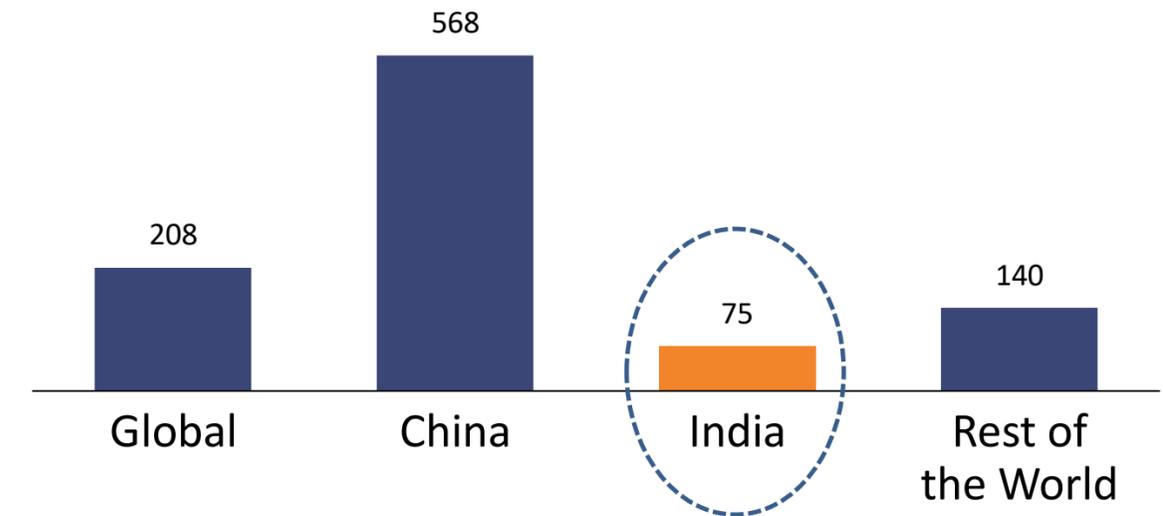
# Strategic Focus & Future Prospects

## Huge Opportunity in the Indian Steel Pipes & Tubes Industry

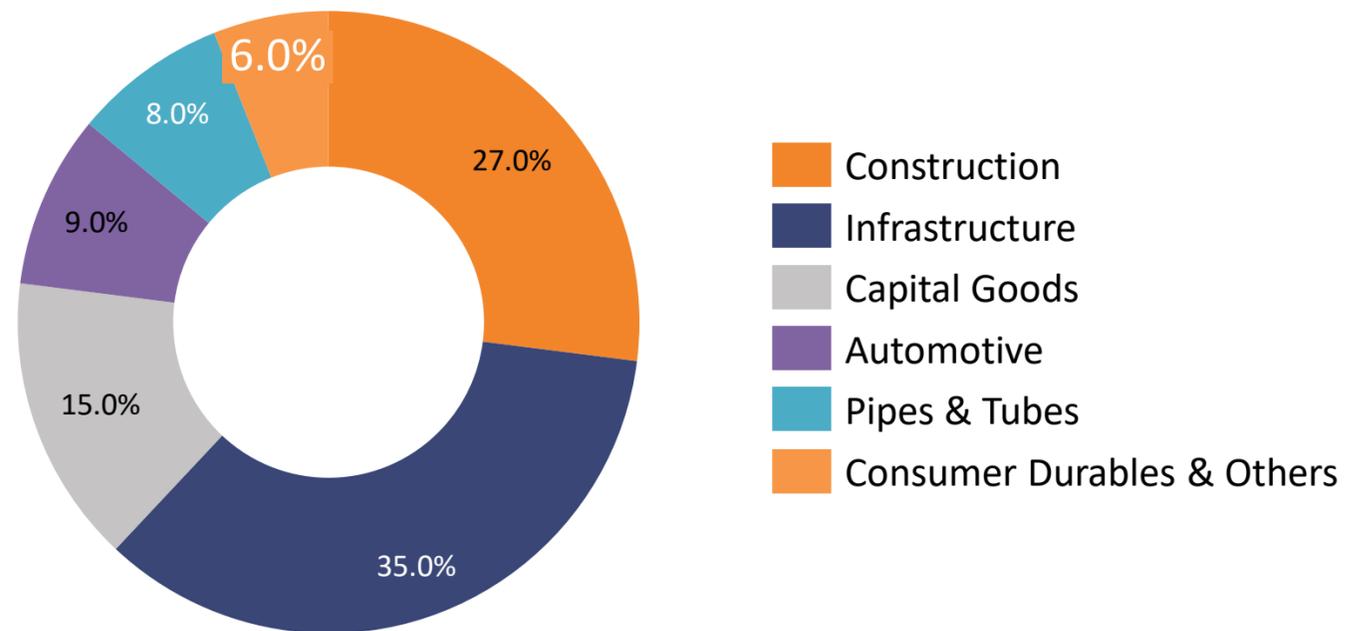
### Indian Steel Pipes & Tubes Industry

- **Market Size:** ~Rs 500 billion (~8% of total domestic steel market)
- **Total Domestic Consumption:** ~8.5 million tonnes (FY21)
- **Growth Rate last 5 years:** 6-7% CAGR
- **Growth Rate expected next 5 years:** 8-9% CAGR
- **Demand Drivers:** Water transportation, Oil & Gas pipeline, Infrastructure, Agriculture & Irrigation, Housing etc.

### Per Capita Consumption (Kgs) - Steel

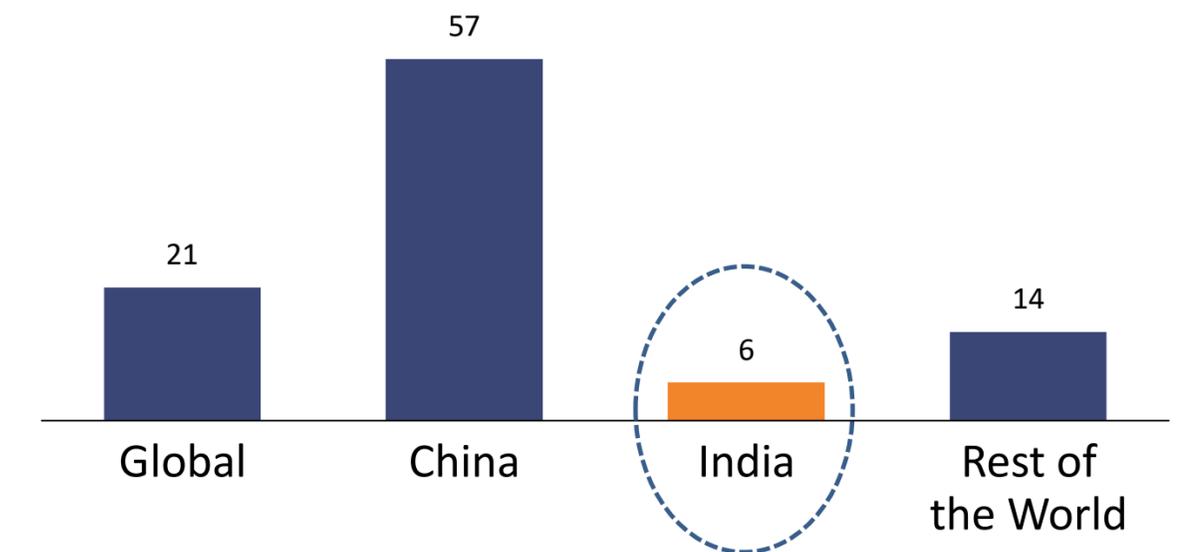


### Sector wise Consumption Break-Up



Source: Industry data

### Per Capita Consumption (Kgs) – Steel Pipes & Tubes



# Huge demand from various sectors aided by Government Schemes



## Infrastructure & Housing

- Urban development program – **Smart cities, Amrut Scheme, Hriday, National Infrastructure Pipeline (NIP)**
- Growing vertical mode of development – **increased spending on Skyscrapers**
- **Increasing Warehousing demand** due to rapid digital transformation
- **Rapid Urbanization in Tier II & III cities** – rising construction of G+20 structures, Green building norms & Rural Housing scheme (PMAY-G)



## Airports

- ‘Udan’ Scheme: GOI plans to open **100 Airports by 2025** with an investment of Rs. 1 trillion



## Railways Infrastructure

- Investment of ~ Rs. 50 Lakh Crores by 2030 for redevelopment of **~400 stations and build 4 new freight corridors**



## Water Supply

- **‘Nal se Jal’ scheme** to offer piped water to every rural house by 2024 with outlay of Rs 3.5 lac crore



## Agriculture

- **Micro Irrigation** - target to reach 100 lakh hectares in 5 five years
- **Poly House** – Future of Farming – High Subsidy



## Oil & Gas

- 4 mn mt of estimated demand for pipes
- City Gas Distribution
- One Nation, One Gas Grid- Expanded by 17,000 KM to 34,500 km by 2025

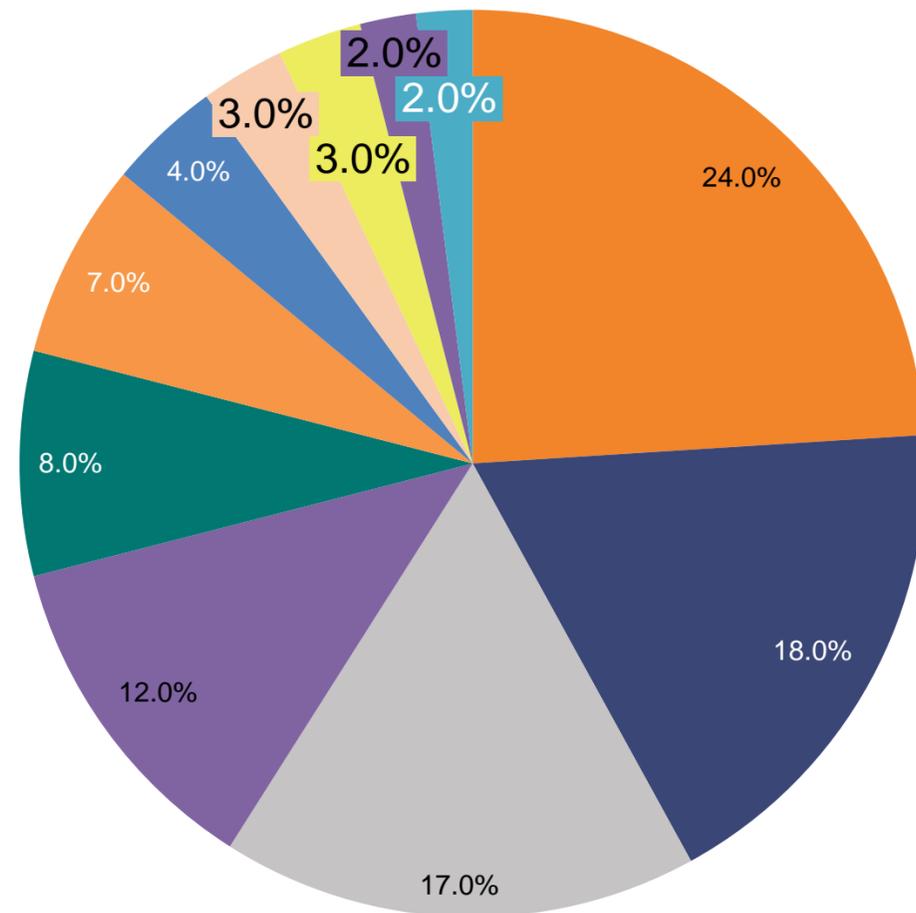


## Solar

- Future of Power Generation – exponential growth

# Big Push on demand recovery backed by Government Capex revival

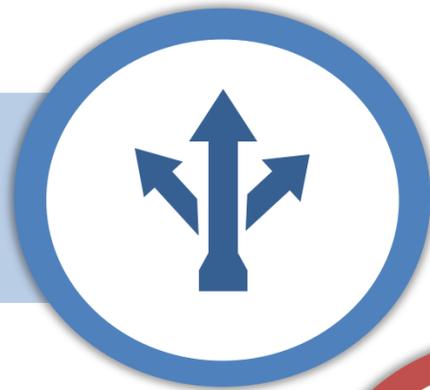
Indian government to incur capex of Rs 111 lakh crore for infrastructure development under NIP (National Infrastructure Pipeline) over FY20-25E



- 24% of this will go towards **Energy sector**, a big demand driver of steel pipes and tubes
- More than **60% of the total capex will go towards roads, urban infrastructure, railways, irrigation, and rural infrastructure**; these sectors are major consumer of steel
  - **Smart cities, Amrut, Hriday** are the key Urban development programs
  - **Increasing Warehousing demand** is expected due to rapid digital transformation
  - **Rapid Urbanization in Tier II & III cities** – rising construction of G+20 structures, Green building norms & Rural Housing scheme (PMAY-G)
- The **Government schemes** such as Housing for All” by 2022, “Nal se Jal” by 2024 (with outlay of Rs 3.5 lac crore), project AMRUT & Swachh Bharat Mission, National Rural Drinking Water Programme
- Under the ‘Udan’ Scheme, GOI plans to open **100 Airports by 2025** with an investment of Rs. 1 trillion
- Investment of ~ Rs. 50 Lakh Crores by 2030 for redevelopment of **~400 stations and build 4 new freight corridors**
- **Replacement of Ageing Pipes** - India’s traditional piping system used in the cities and buildings are getting older and corroded, reducing its stability. Therefore, in near future there is expected to be a great overhaul of the entire piping system

# Focus on new value-added products, Strengthening Distribution Network

## Expanding Value-Added Products



- Focus on **expanding share of value-added products**
- With recent capacity expansions, strengthening our base in the Western & Southern market where there is a higher demand for value-added galvanized pipes
- **New value-added products** like “Color Coded Roofing Sheets” are under development process

## Building Brand Identity



- Continue to expand the Brand Portfolio to establish **strong product recall value** which will enable in gaining further market share

## Strengthening Distribution Network



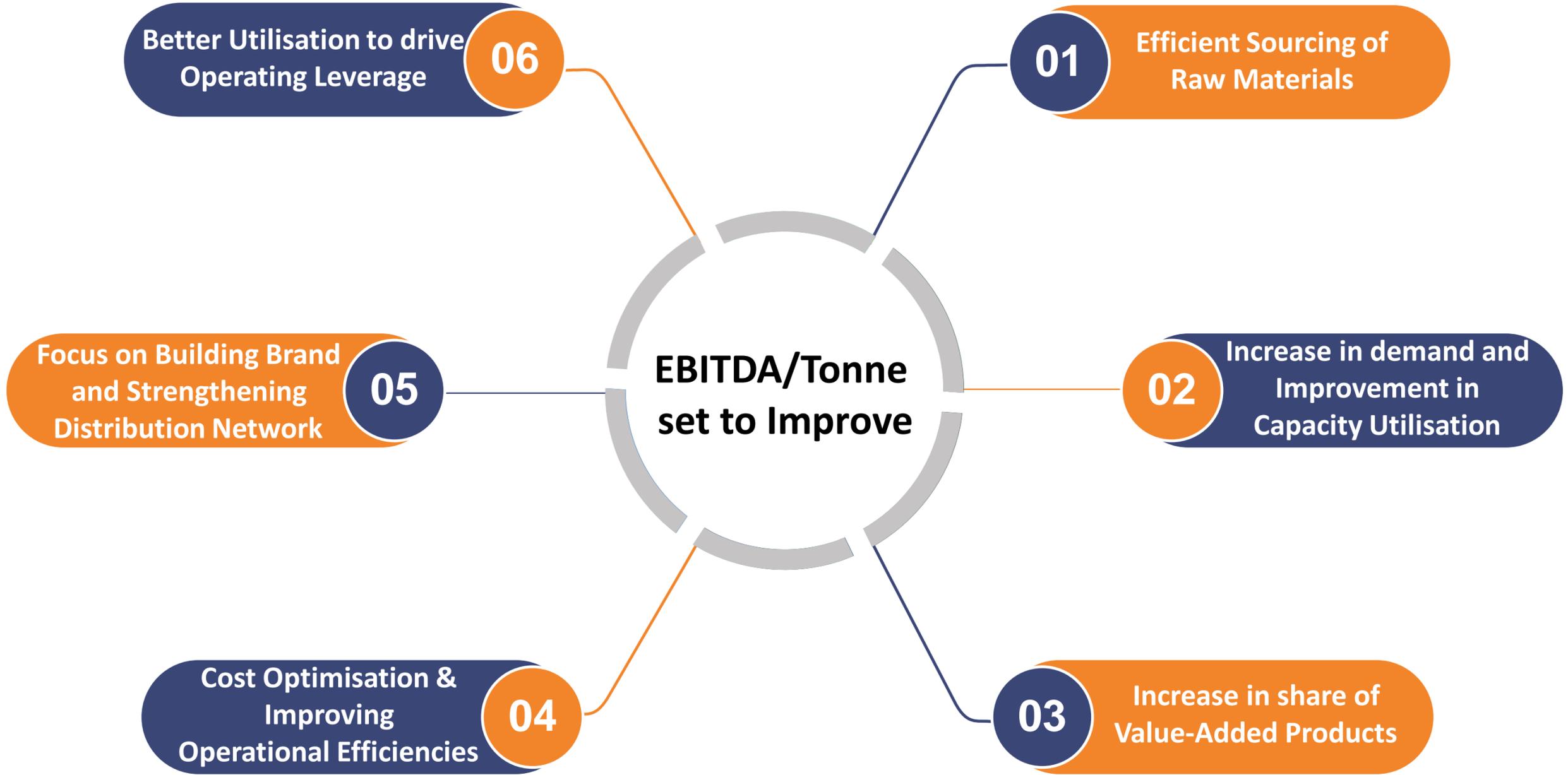
- Focus on enhancing the distribution network to help **marketing of wide-range of product portfolio** and improving after sales service
- Network comprises more than 390 distributors and dealers, and 590+ SKUs spread across India

## Customer Centric Approach



- Continue to be an application based, **One-Stop Solution provider** with a wide-range of value-added and customized products

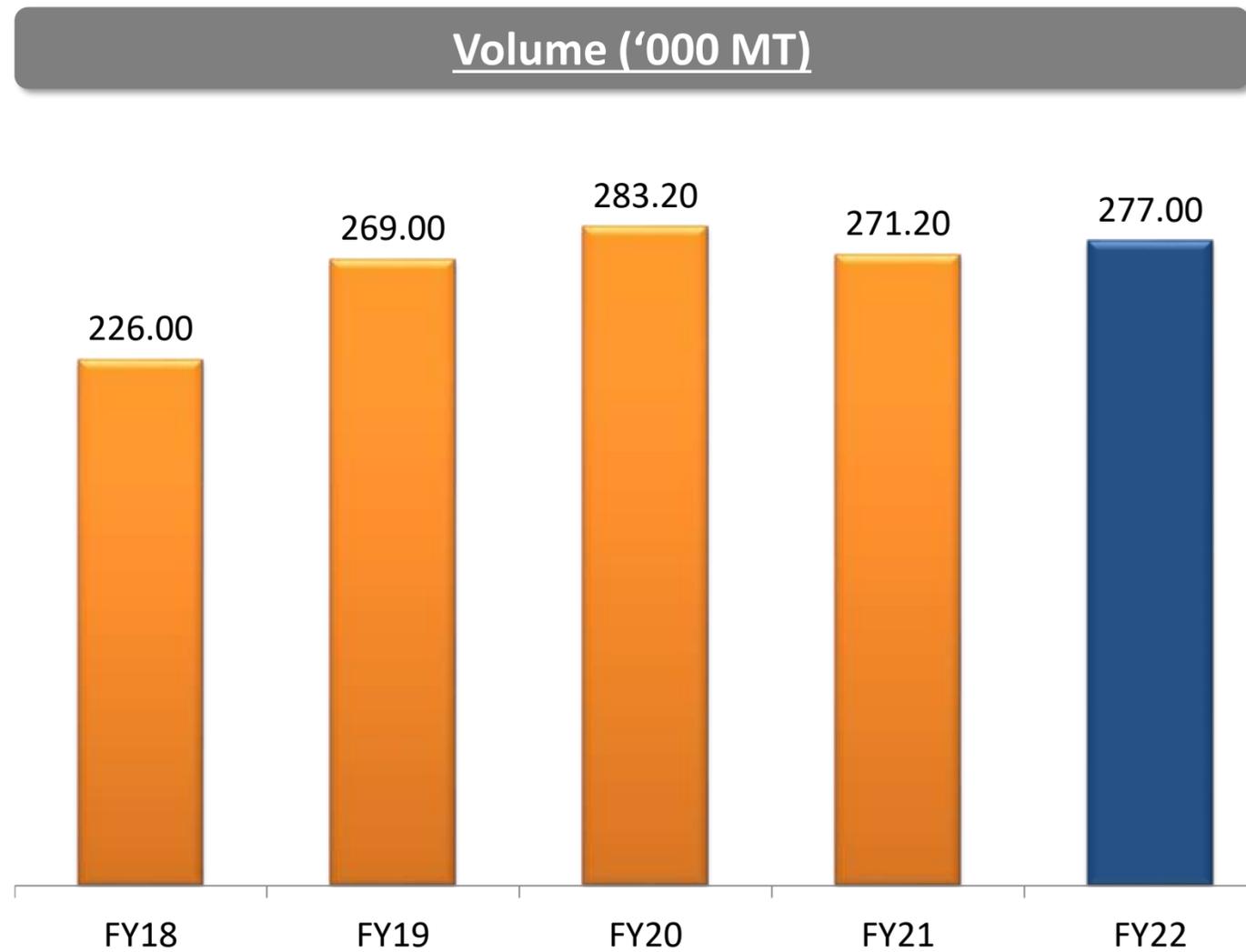
# EBITDA/tonne Set to Improve



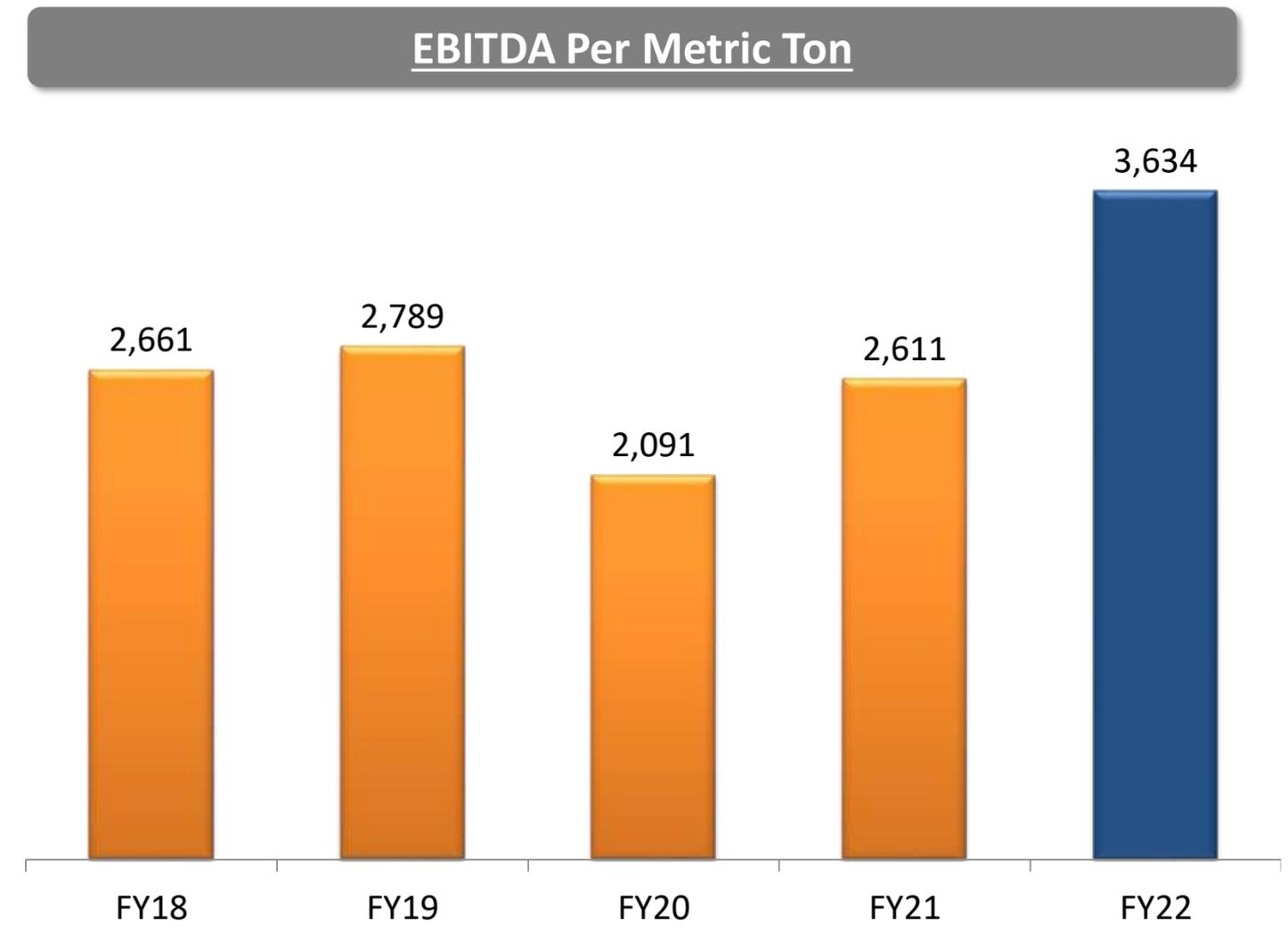
# HISTORIC FINANCIAL PERFORMANCE

## Key Performance Highlights

Volume ('000 MT)



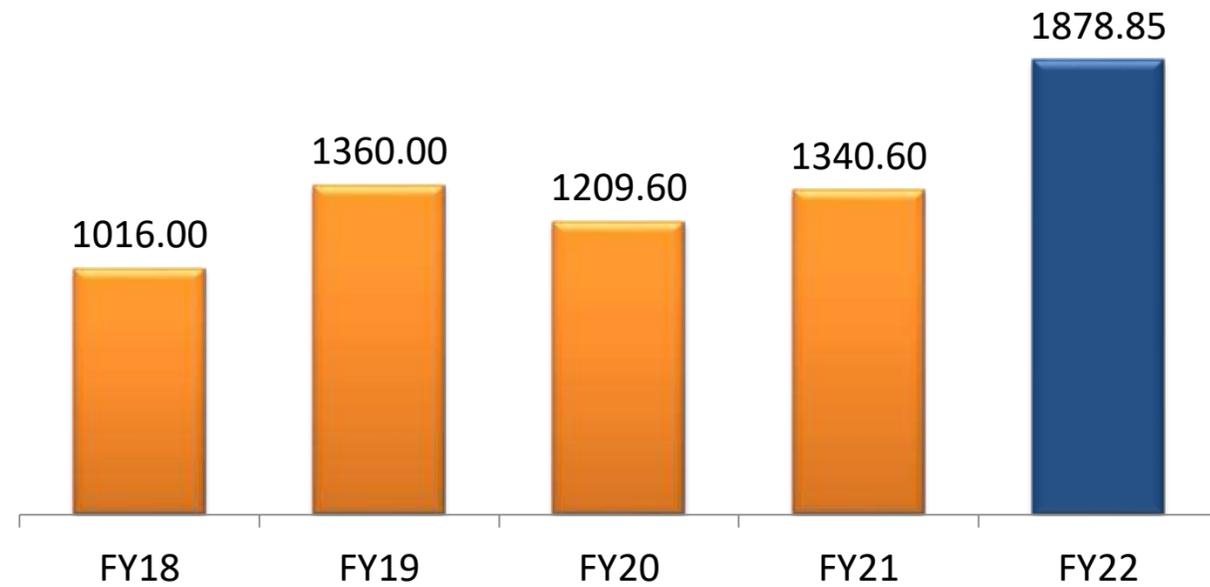
EBITDA Per Metric Ton



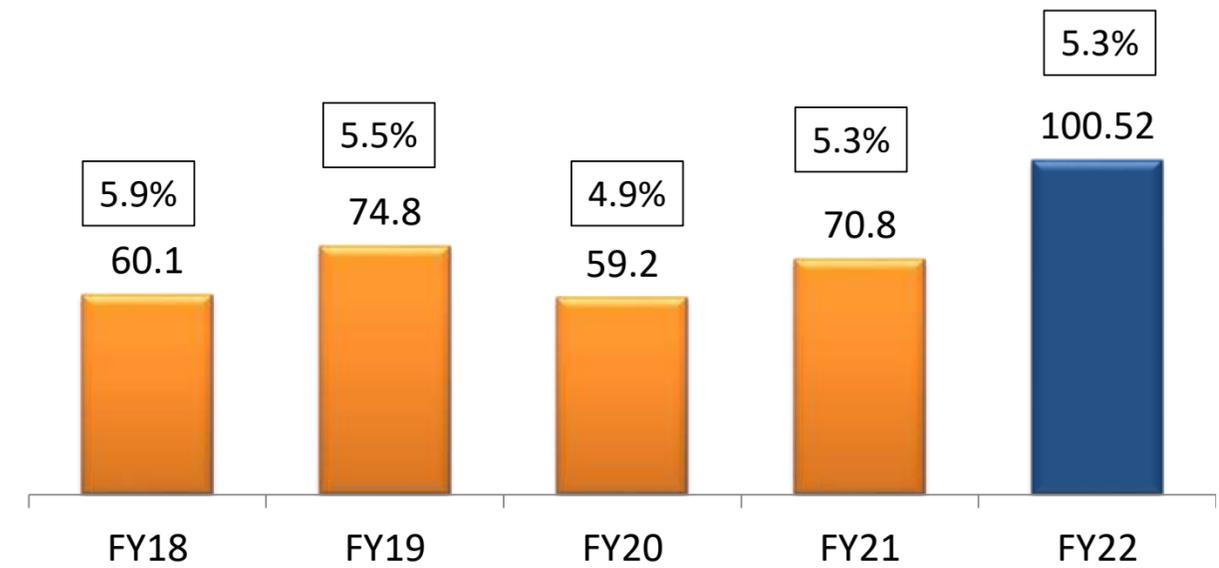
***EBITDA/ton improved sharply in FY22 led by improvement in sales realization;  
Increase in contribution from Value Added Products leading to better realizations***

# Key Performance Highlights Continued....

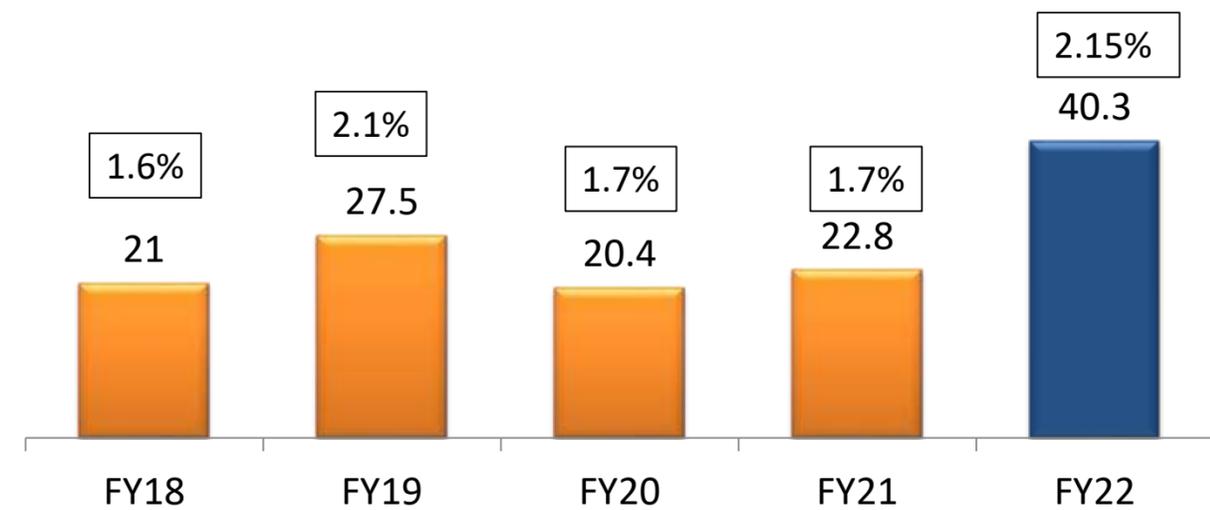
## Revenue



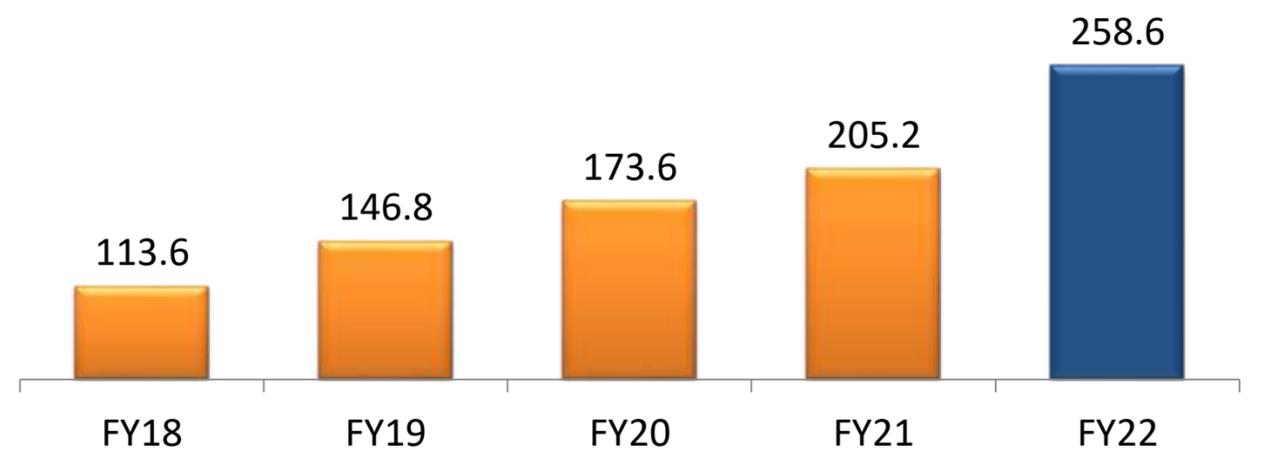
## EBITDA & EBITDA Margin %



## PAT & PAT Margin %



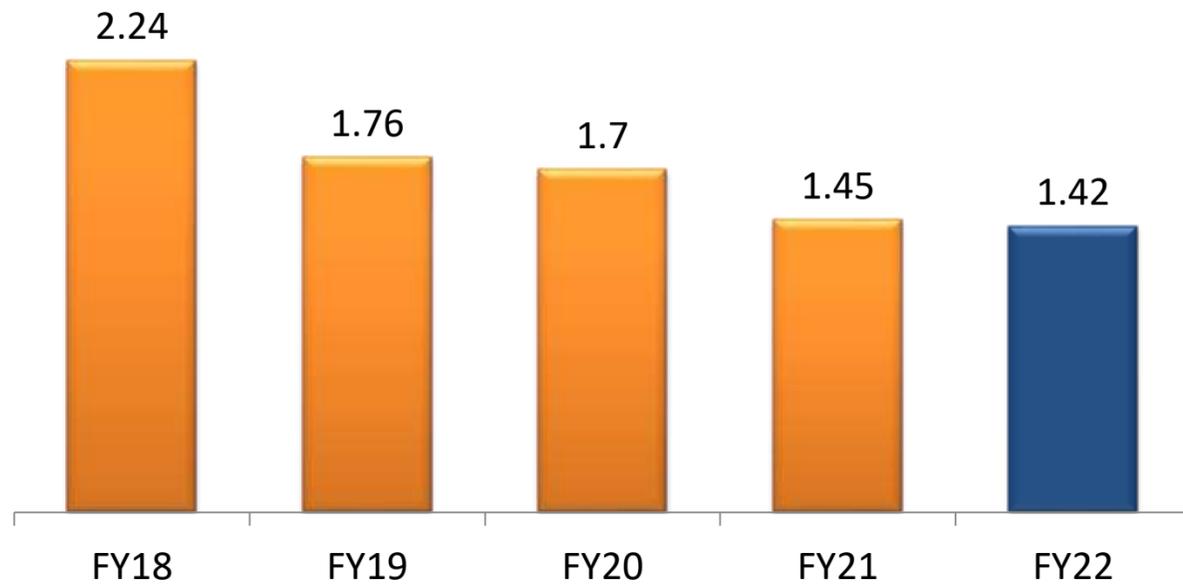
## Networth



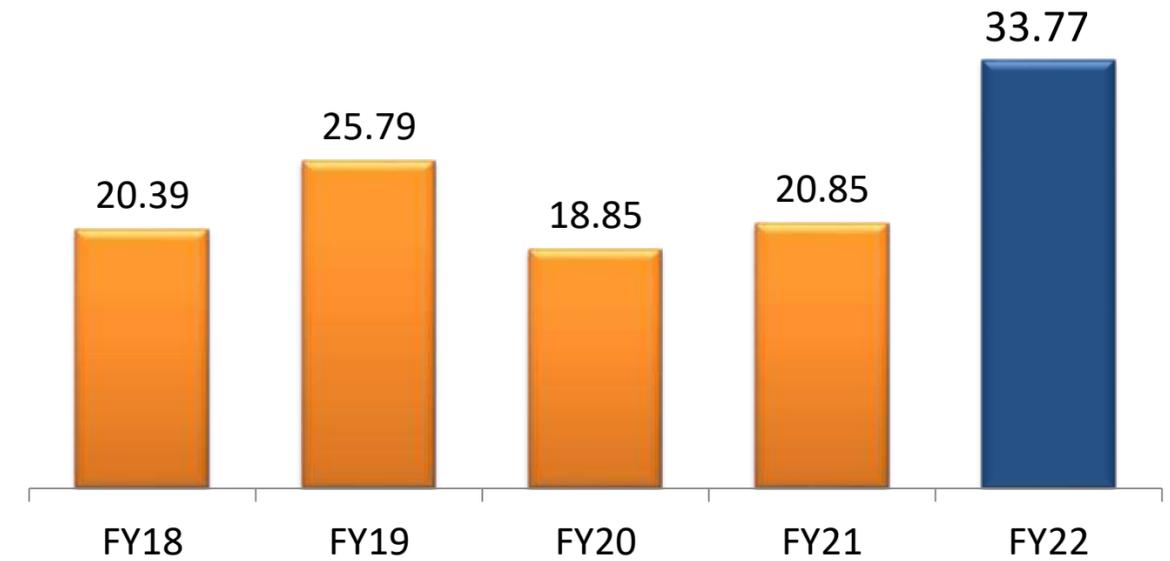
In Rs. Crore

# Key Financial Ratios

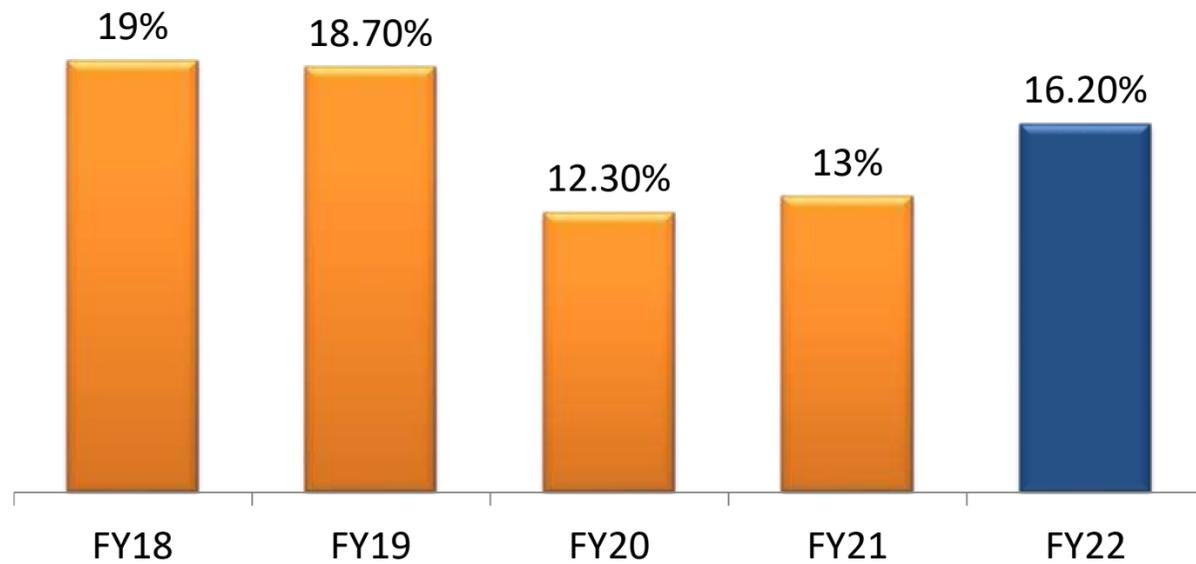
## Debt/ Equity (x)



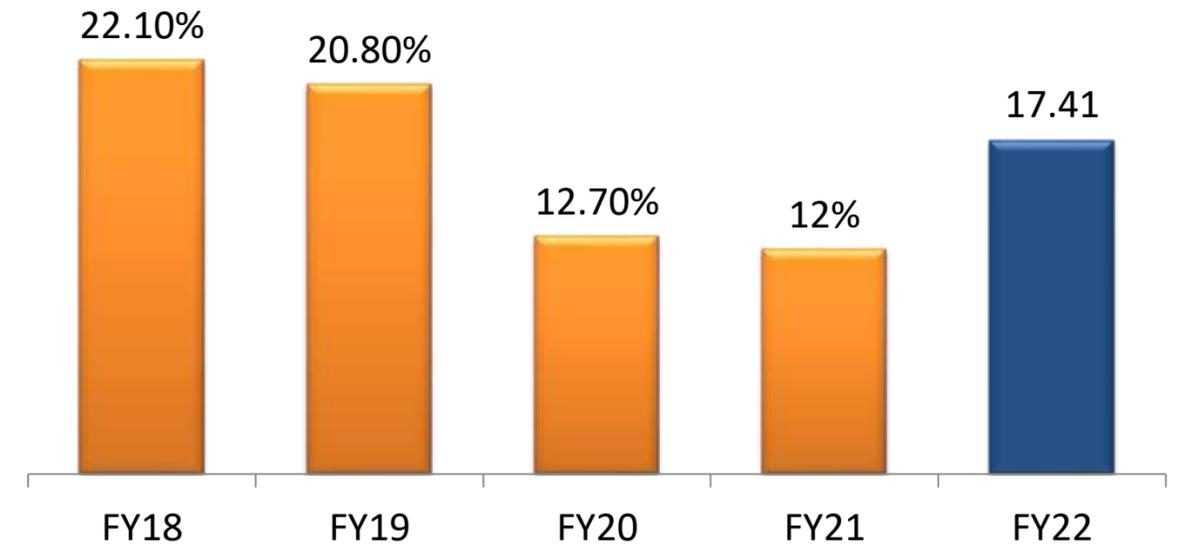
## EPS (Rs.)



## Return on Capital Employed %



## Return on Equity %



# Consolidated P&L – Last 5 Years

Particulars (Rs crore)	FY18	FY19	FY20	FY21	FY22
<b>Total Income from Operations</b>	<b>1,015.7</b>	<b>1,360.4</b>	<b>1,209.6</b>	<b>1,340.6</b>	<b>1878.84</b>
Raw Materials	913.3	1,236.4	1,095.4	<b>1,210.2</b>	1699.28
Employee Cost	12.1	13.7	17.8	<b>18.8</b>	21.98
Other Cost	30.1	35.6	37.2	<b>40.8</b>	57.07
<b>EBITDA</b>	<b>60.1</b>	<b>74.8</b>	<b>59.2</b>	<b>70.8</b>	<b>100.52</b>
<b>EBITDA Margin</b>	<b>5.92%</b>	<b>5.50%</b>	<b>4.90%</b>	<b>5.28%</b>	<b>5.00%</b>
Other Income	1.3	1.4	1.2	<b>0.8</b>	0.93
Depreciation	4.0	5.3	6.6	<b>8.3</b>	9.66
Interest	27.4	29.9	30.0	<b>32.3</b>	36.47
Profit Before Tax	30.0	41.0	23.9	<b>31.0</b>	55.32
Tax	9.0	13.6	3.5	<b>8.2</b>	15.00
<b>Profit After Tax</b>	<b>21.0</b>	<b>27.5</b>	<b>20.4</b>	<b>22.8</b>	<b>40.32</b>
<b>Basic EPS ( in Rs.)</b>	<b>20.39</b>	<b>25.79</b>	<b>18.85</b>	<b>20.85</b>	<b>33.77</b>

# Historical Consolidated Balance Sheet

Particulars (Rs crore)	Mar-19	Mar-20	Mar-21	Mar-22
<b>Equity</b>	<b>146.8</b>	<b>173.6</b>	<b>205.2</b>	<b>258.61</b>
Equity Share Capital	10.7	10.9	<b>11.2</b>	12.27
Other Equity	136.1	162.7	<b>194.0</b>	246.34
<b>Non Current Liabilities</b>	<b>84.7</b>	<b>102.7</b>	<b>133.1</b>	<b>167.23</b>
Financial Liabilities				
Borrowing	71.7	89.0	<b>116.2</b>	146.87
Other Financial liabilities	0.9	0.82	<b>0.8</b>	1.05
Provisions	0.6	1.0	<b>0.9</b>	0.96
Deferred Tax Liabilities (Net)	11.4	11.9	<b>15.2</b>	18.35
<b>Current Liabilities</b>	<b>273.7</b>	<b>291.5</b>	<b>261.0</b>	<b>343.47</b>
Financial Liabilities				
Borrowings	186.5	206.5	<b>178.9</b>	217.62
Trade Payables	59.1	56.1	<b>49.2</b>	79.66
Other Financial Liabilities	14.8	17.3	<b>22.7</b>	29.89
Other Current Liabilities	5.1	5.4	<b>3.2</b>	3.13
Provisions	3.8	5.4	<b>4.2</b>	4.09
Current Tax Liabilities (Net)	4.3	0.8	<b>2.8</b>	9.08
<b>Total</b>	<b>505.2</b>	<b>567.8</b>	<b>599.3</b>	<b>769.32</b>

Particulars (Rs crore)	Mar-19	Mar-20	Mar-21	Mar-22
<b>Non-current Assets</b>	<b>177.4</b>	<b>209.0</b>	<b>241.8</b>	<b>278.95</b>
Property, Plant and Equipment	169.1	173.0	<b>202.5</b>	238.95
Capital Work in Progress	3.7	29.4	<b>29.9</b>	28.97
Other Intangible asset	0.1	0.0	<b>0.0</b>	0.02
Financial Assets				
Loans	2.9	3.6	<b>4.2</b>	4.38
Other Non Current Assets	1.6	3.0	<b>5.3</b>	6.63
<b>Current Assets</b>	<b>327.8</b>	<b>358.7</b>	<b>357.5</b>	<b>490.37</b>
Inventories	151.2	178.8	<b>188.5</b>	259.41
Debtors	137.4	137.3	120.6	167.41
Cash & Cash Equivalent	0.8	0.7	<b>0.6</b>	0.90
Bank Balance	15.2	18.0	<b>16.3</b>	16.17
Other Current Assets	23.2	23.9	<b>31.5</b>	46.48
<b>Total Assets</b>	<b>505.2</b>	<b>567.8</b>	<b>599.3</b>	<b>769.32</b>

# Team HI-TECH: Board of Directors and KMPs...



**Mr. Ajay Kumar Bansal**  
**Chairman & Managing Director**

- An Industry stalwart with over 37 years of experience in the steel industry
- Chairman of the FII (Steel tube Panel); Represented industry at various National & International forums
- Played an instrumental role in the Company's expansion over the years



**Mr. Anish Bansal**  
**Whole-Time Director**

- B.Sc. (Economics ) in Banking & Finance graduate from the Cardiff University, England, with over 13 years of experience in Business Development & Administration
- His area of expertise includes corporate finance, strategy, marketing, product development, project implementation, international trade and finance along with other corporate matters



**Mr. P.K. Saxena**  
Non-Executive  
Independent Director  
**Member-CAIIB**



**Mr. Vivek Goyal**  
Non-Executive  
Independent Director  
**Practicing CA**



**Mr. Mukesh Kumar Garg**  
Non-Executive  
Independent Director  
**Ex-Railway IRSE Officer**



**Mrs. Neerja Kumar**  
Non-Executive  
Independent Director  
**Ex-Banker**



**Mr. R N Maloo**  
**ED & Group CFO**

- A Rank Holder Chartered Accountant with over 33 years of experience in the Steel Pipes, Textiles, FMCG, Real Estate and Manufacturing Sector.



**Mr. Arun Sharma**  
**CS & Compliance Officer**

- A Qualified Company Secretary with over 7 years of experience and handles all the duties related to the Company's Secretarial work along with ensuring fulfillment of various compliances.

# ...Leading to Long Standing Relationships with Marquee Clientele..

Marquee Clients



Marquee Projects which used Hi-Tech Products



Crash Barrier at Yamuna Expressway



Curtain Walling Structure at Mumbai Int'l Airport



Toll Plaza at Bandra-Worli Sea Link



Fire Fighting Pipes at Seven Hills Hospital

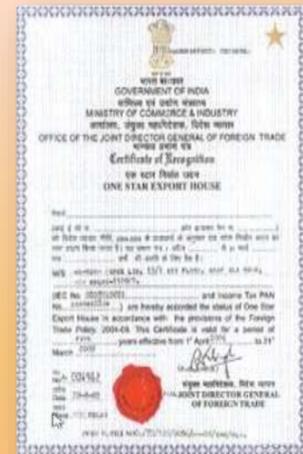


Grandstand Roofing at Buddh Int'l Circuit

# ...Validated by Quality Certifications and Client Awards



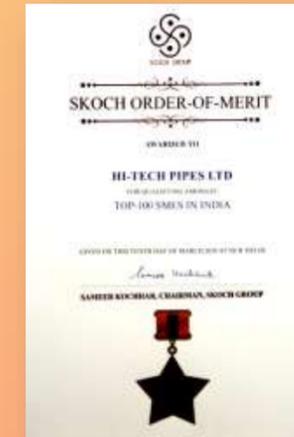
**DNV  
BUSINESS  
ASSURANCE  
CERTIFICATE**



**CERTIFICATE  
OF  
RECOGNITION  
MINISTRY OF  
COMMERCE  
INDUSTRY**



**EXEMPLARY  
GROWTH &  
INNOVATION  
AWARD  
SUPER SME**



**AMONG TOP  
100 SMES  
SKOCH  
GROUP**



**BEST COMPANY  
OF THE YEAR  
AWARD  
IBC  
CORPORATION,  
USA**



**PERFORMANCE  
EXCELLENCE AWARD  
MINISTRY OF STEEL,  
GOVERNMENT OF  
INDIA**



**TOP  
PERFORMER  
AWARD  
FROM SAIL**



**TOP  
PERFORMER  
AWARD  
FROM SAIL**



**ISPAT AGRADOOT AWARD  
2022, AAIFA (SUPPORTED BY  
MINISTRY OF STEEL)**

**Hi-TECH**  
— STEEL PIPES —

*Thank You*

**For Further Information, Please Contact:**

**Mr. R N Maloo, ED & GCFO**

[rnmaloo@hitechpipes.in](mailto:rnmaloo@hitechpipes.in)

For more details please visit

[www.hitechpipes.in](http://www.hitechpipes.in)

