

November 14, 2022

To,

Manager, <b>National Stock Exchange of India Limited</b> Exchange Plaza, Plot No. C/1, G Block, BandraKurla Complex- Bandra (E), Mumbai-400051  <b>NSE Symbol: HITECH</b>	Listing Department, <b>BSE Limited</b> PhirozeJeejeebhoy Towers, Rotunda Building, Dalal Street, Fort Mumbai- 400001  <b>Scrip Code: 543411</b>
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**Subject: Result Update Presentation**

Dear Sir/ Madam,

In reference to the above captioned subject, please find enclosed herewith Result update presentation with respect to the Un-Audited Standalone and Consolidated Financial Results for the Quarter and Half Year ended September 30, 2022.

Kindly take the above information on record and oblige.

Thanks and Regards

For **Hi-Tech Pipes Limited**

For HI-TECH PIPES LIMITED

Arun Kumar Secretary  
Company Secretary

ARUN  
KUMAR

Digitally signed  
by ARUN KUMAR  
Date: 2022.11.14  
13:58:10 +05'30'

Encl: As above

Investor Presentation  
**H1FY23**  
NOVEMBER 2022

**Assure sustainability**  
Be the reliable partner of environment

• • • • •

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## Table of Content

• Financial and Operational Highlights

• Company Overview

• New Initiatives

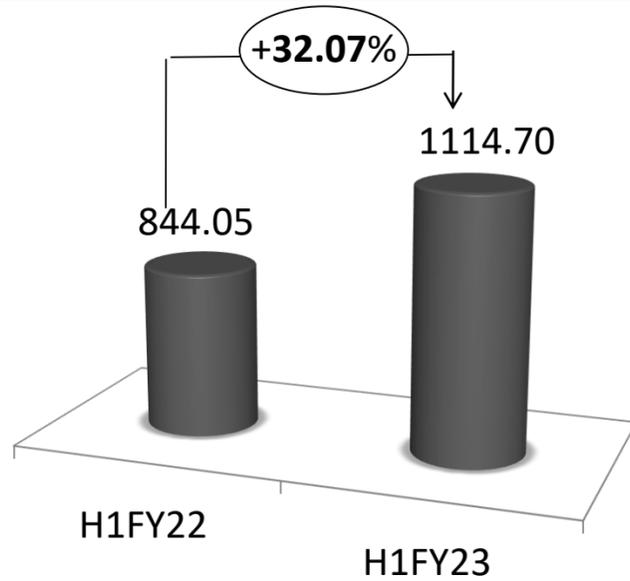
• Strategic Focus & Future Prospects

• Historical Financial Performance

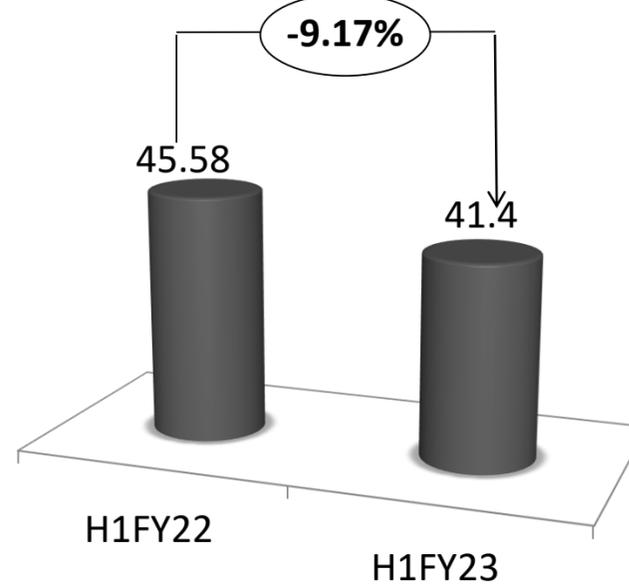
• Team Hi-Tech



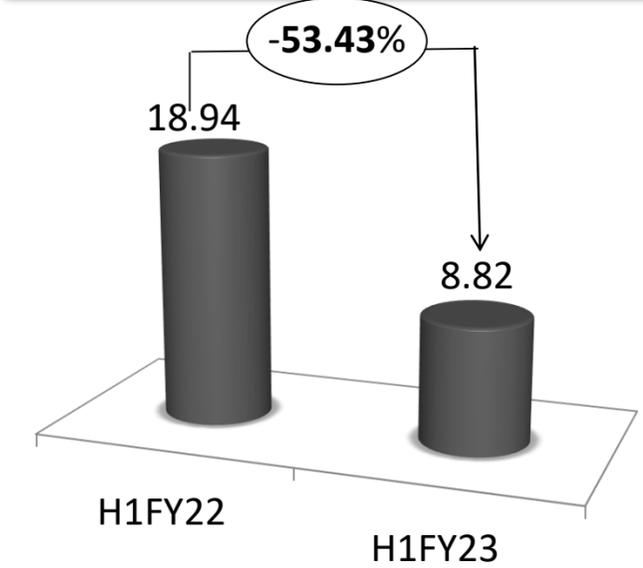
## Revenue (Rs Crore)



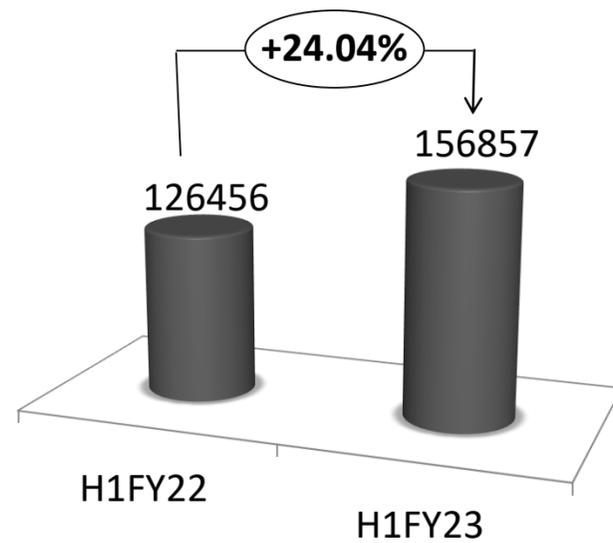
## EBITDA (Rs Crore)



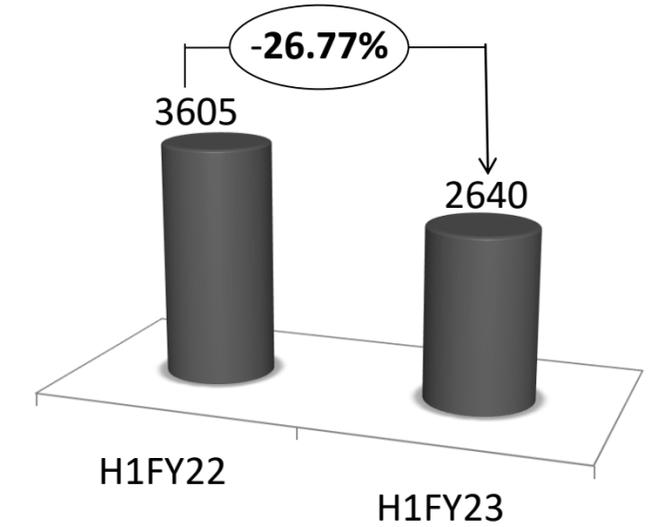
## PAT (Rs Crore)



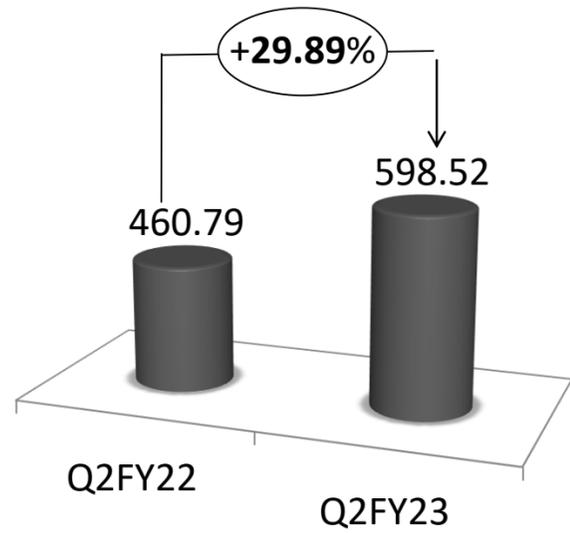
## Sales Volume (MT)



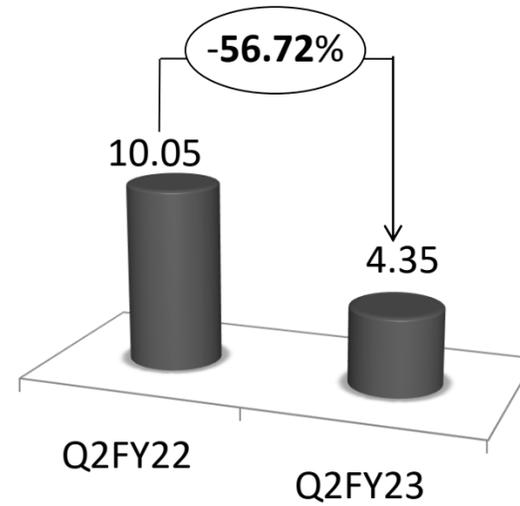
## EBITDA Per MT (Rs)



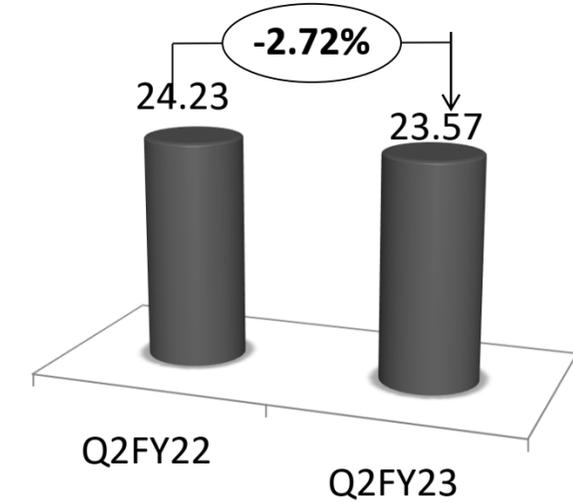
## Revenue (Rs Crore)



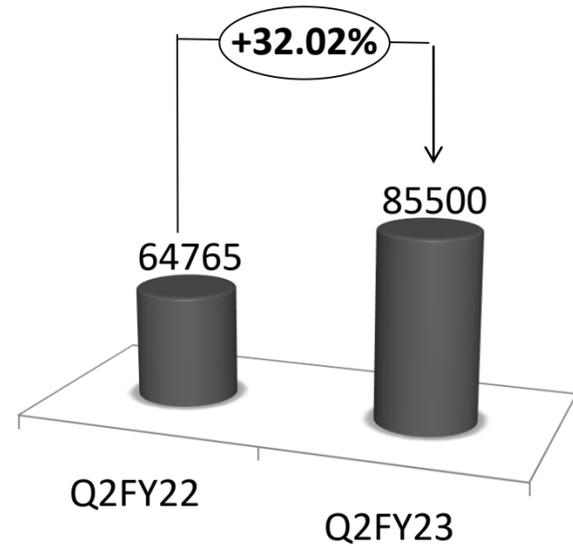
## PAT (Rs Crore)



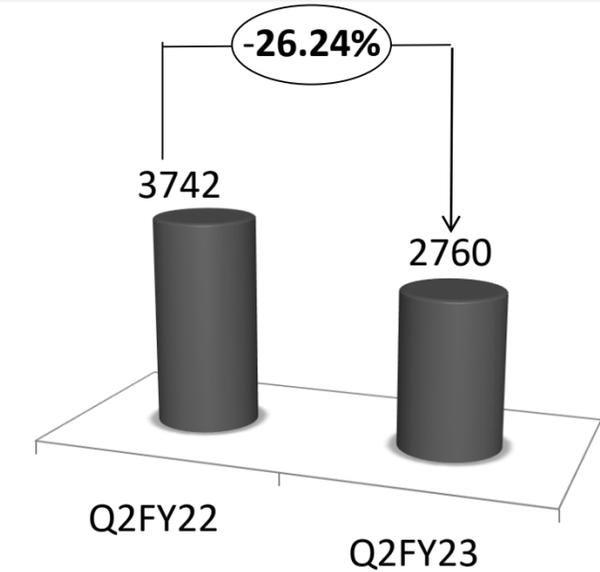
## EBITDA (Rs Crore)



## Sales Volume (MT)



## EBITDA Per MT (Rs)



# Consolidated Profitability Highlights – H1 & Q2 FY23



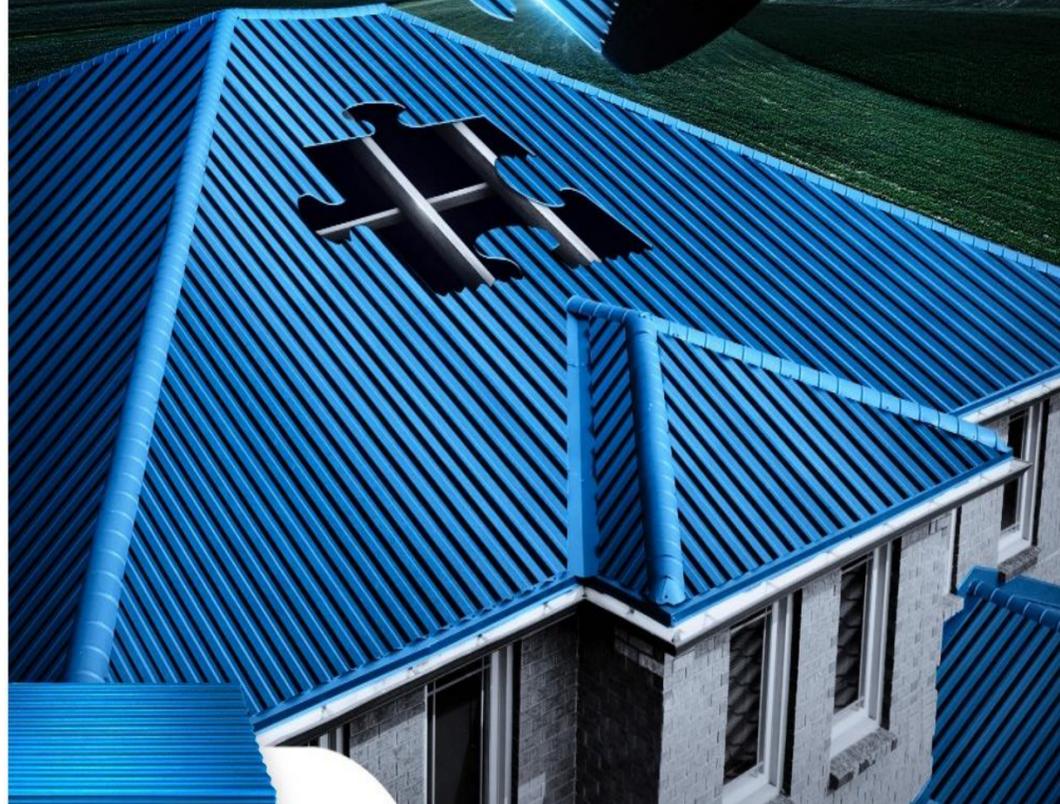
Particulars (Rs crore)	Q2 FY23	Q2 FY22	Y-o-Y %	Q1 FY23	Q-o-Q %	H1 FY23	H1 FY22	Y-o-Y %	FY22
<b>Total Income from Operations</b>	<b>598.52</b>	<b>460.79</b>	<b>29.89%</b>	<b>516.17</b>	<b>15.95%</b>	<b>1114.70</b>	<b>844.05</b>	<b>32.07 %</b>	<b>1878.85</b>
Raw Materials	549.19	414.83	32.39 %	476.43	15.27%	1025.63	761.43	34.70%	1699.28
Employee Cost	6.56	5.85	12.14 %	5.62	16.73%	12.18	10.36	17.57 %	21.99
Other Cost	19.20	15.88	20.91%	16.29	17.86%	35.49	26.67	33.07 %	57.06
<b>EBITDA</b>	<b>23.57</b>	<b>24.23</b>	<b>-2.72%</b>	<b>17.83</b>	<b>-32.19%</b>	<b>41.40</b>	<b>45.58</b>	<b>-9.17%</b>	<b>100.52</b>
<b>EBITDA Margin</b>	<b>0.04</b>	<b>0.05</b>	<b>-20.00%</b>	<b>0.03</b>	<b>33.33%</b>	<b>0.04</b>	<b>0.05</b>	<b>-20.00%</b>	<b>0.05</b>
Other Income	0.87	0.08	987.50%	0.56	55.36%	1.45	0.21	590.48%	0.94
Depreciation	2.46	2.40	2.50%	2.45	0.41%	4.91	4.79	2.51%	9.66
Interest	9.72	8.18	18.83%	9.90	-1.82%	19.62	15.31	28.15%	36.47
Exceptional Items	6.52	-	NA	-	NA	6.52	-	NA	-
Profit Before Tax	5.76	13.73	-58.05%	6.03	-4.48%	11.79	25.69	-54.11%	55.33
Tax	1.41	3.68	-61.68%	1.55	-9.03%	2.97	6.75	-56.00%	15.00
<b>Profit After Tax</b>	<b>4.35</b>	<b>10.05</b>	<b>-56.72%</b>	<b>4.48</b>	<b>-2.90%</b>	<b>8.82</b>	<b>18.94</b>	<b>-53.43%</b>	<b>40.33</b>
<b>Basic EPS ( in Rs.)</b>	<b>3.54</b>	<b>8.41</b>	<b>-57.91%</b>	<b>3.65</b>	<b>-3.01%</b>	<b>7.22</b>	<b>15.64</b>	<b>-53.84%</b>	<b>33.77</b>

# Balance Sheet Highlights – H1 & Q2 FY23

Particulars (Rs. Lakhs)	Consolidated	
	As at Sept 30, 2022	As at March 31, 2022
	Unaudited	Audited
<b>II. Equity &amp; Liabilities</b>		
(1) Shareholder's Funds		
(a) Equity Share Capital	1,227.11	1,227.11
(b) Other Equity	25,455.23	24,634.79
Total Equity	26,682.34	25,861.90
(2) Non-Current Liabilities		
a) Financial Liabilities		
(i) Borrowings	11,934.65	14,687.33
(ii) Other Financial Liabilities	92.88	104.64
(b) Provisions	95.92	95.92
(c) Deferred Tax Liabilities (Net)	1,956.05	1,835.44
<b>Total Non Current Liabilities</b>	<b>14,079.50</b>	<b>16,723.33</b>
3) Current Liabilities		
a) Financial Liabilities		
(i) Borrowings	20,263.92	21,762.13
(ii) Trade Payables	10,923.94	7,966.06
(iii) Other financial Liabilities	3,808.53	2,989.17
b) Other Current Liabilities	501.09	312.71
(c) Provisions	687.11	408.95
(d) Current Tax Liabilities ( Net )	59.15	907.77
Total Current Liabilities	36,243.75	34,346.79
<b>Total Liabilities</b>	<b>50,323.24</b>	<b>51,070.12</b>
<b>Total Equity &amp; Liabilities</b>	<b>77,005.58</b>	<b>76,932.02</b>

Particulars (Rs. Lakhs)	Consolidated	
	As at Sept 30, 2022	As at March 31, 2022
	Unaudited	Audited
<b>I. ASSETS</b>		
(1) Non-Current Assets		
(a) Property, plant & Equipment	23,558.15	23,895.42
b) Capital work in progress	5,347.73	2,896.64
c) Intangible assets	2.00	2.00
d) Financial Assets		
i) Investments	0.02	0.03
ii) Loans	474.38	437.77
(e) Other non-current assets	940.52	663.01
<b>Total Non Current Assets</b>	<b>30,322.80</b>	<b>27,894.87</b>
(2) Current Assets		
(a) Inventories	21,630.22	25,940.70
b) Financial Assets		
(i) Trade receivables	19,636.96	16,741.14
(ii) Cash and cash equivalents	176.52	90.33
(iii) Bank Balance	1,686.87	1,617.08
(c) Other current assets	3,552.21	4,647.90
<b>Total Current Assets</b>	<b>46,682.78</b>	<b>49,037.15</b>
<b>Total Assets</b>	<b>77,005.58</b>	<b>76,932.02</b>

Fulfill  
protection



PARTICULARS		Consolidated For the year ended		Standalone For the year ended	
		30.09.2022	31.03.2022	30.09.2022	31.03.2022
A.	NET CASH FLOW FROM THE <i>OPERATING ACTIVITIES</i>	9371.14	949.99	4380.48	1189.07
B.	NET CASH FLOW FROM <i>INVESTMENT ACTIVITIES</i>	(2135.27)	(4608.83)	(1888.45)	(4121.52)
C.	NET CASH FLOW FROM <i>FINANCING ACTIVITIES</i>	(7149.68)	3685.77	(2415.40)	2944.52
Net Increase/ (Decrease) Changes in Cash & Cash Equivalent (A+B+C)		86.19	26.93	76.62	12.07

## OPERATIONAL HIGHLIGHTS

The Company has commenced the Trial Run of **COLOR COATING LINE** at its SKD Facility under the brand name **“Hi-Tech Color Star” - Value Added Product.**

Revenue from operations grown by 32% to Rs.1114.70 Crore as compared to Rs. 844.05 Crore in H1 FY22 and by 30% to Rs. 598 Crore to Rs. 461 Crore in Q2FY22; led by higher sales volume and better sales realisation.

Recorded Highest Sales Volume of 85.5 thousand tonnes as compared to 64.7 Thousand tonnes in Q2FY22, an increase of 32%.

Overall sales volumes increased by 24% to 1.56lac tonnes as compared to 1.26lac tonnes in H1 FY22; led by better demand for steel tubes and structural steel products

EBITDA/ton decline by 27% to Rs.2640 in H1 FY23 vs. Rs.3605 in H1FY22 and by 26% to Rs.2760 in Q2FY23 vs. Rs.3742 in Q2FY22

New Working Capital Days has improved from 66 days in FY 22 to 50 days in H1 FY23

Debt Equity Ratio has improved from 1.34x in FY 21 to 1.21x in H1 FY22

The management measures expected credit losses on an OEM Customer, who had defaulted in its payment. Its operations have also been discontinued and recently moved to liquidation process through NCLT. Therefore, expected credit loss of Rs.6.51 crores and onetime provisioning has been done during this quarter ended 30th September, 2022. This has impacted the profitability of the Company and consequently effected margins.

# COMPANY OVERVIEW

## 2012-2016

Sikanderabad Unit –II facility commenced for manufacture ‘**Steel Tubes & Hollow Sections**’

Started commercial production of ‘**Steel Tubes & Hollow Sections**’ at the Sanand (Gujarat) Unit-III

Listed on the NSE-SME

## 2019-2021

Started Colled Rolling expansion project for wider product of **HROp, CRCA, CRFH, GPGC**

Commenced **Khopoli, Maharashtra** facility of **80,000 MTPA – Unit V**

## 1988-1996

Commenced Manufacturing ‘**MS pipes**’ at Sikanderabad unit-1

Started manufacturing **Cold Rolled Coils**’ and strips

## 2001-2010

Installation of ‘**Hot-Dipped Galvanizing**’ facility

Commenced production of ‘**Metal Beam Crash Barriers**’

Initiated production of ‘**Hollow Sections and Solar Mounting Sections**’

## 2017-2019

Commenced operations at **Hindupur (Andhra Pradesh) Unit IV**

Modernized the ‘**Cold Rolling Plant**’ at Sikandrabad unit

Started ‘**Tube Mill No. 3**’ at Sanand

Migrated to **NSE Main Board** in May 2018

## 2021-2022

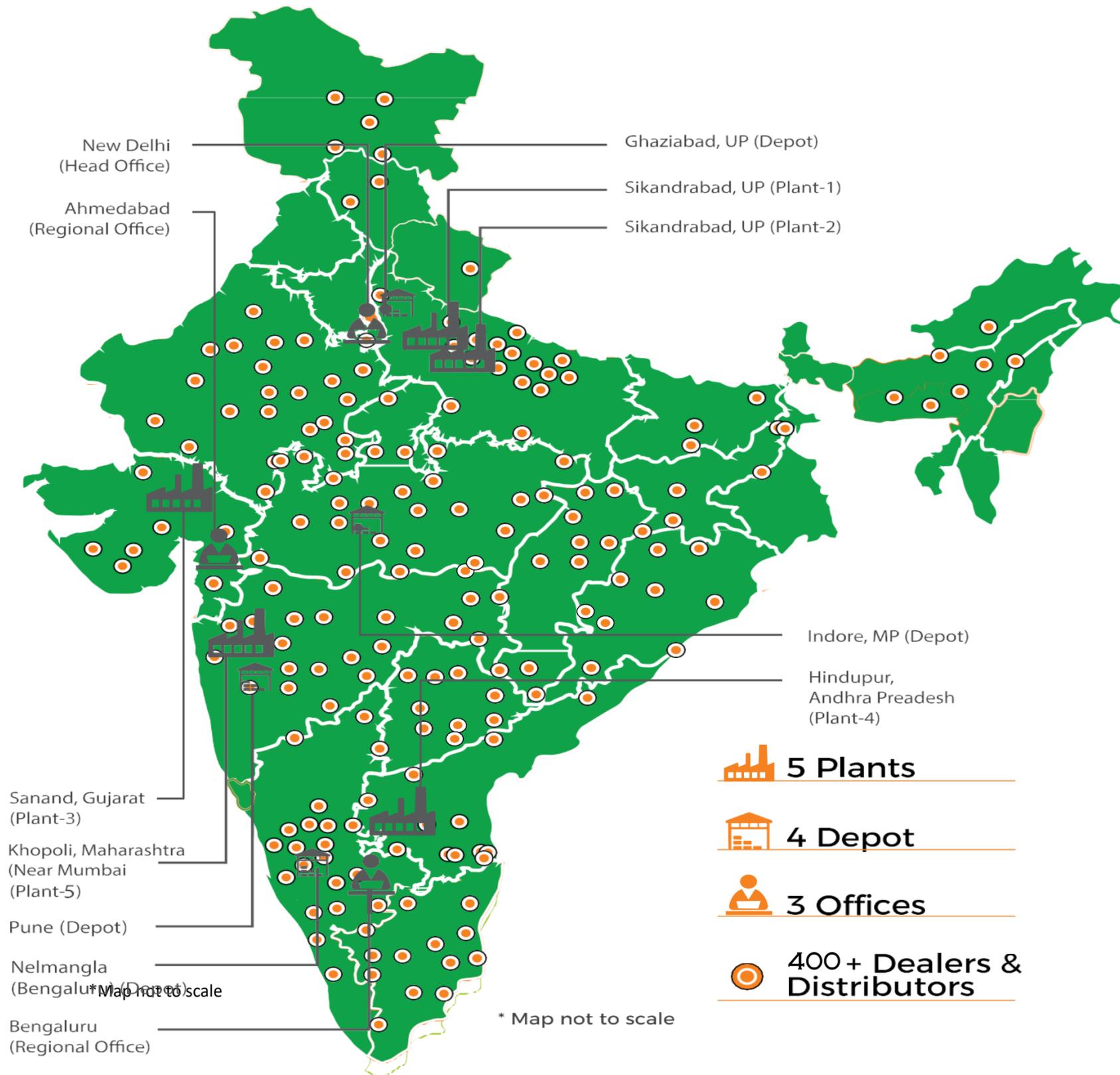
- Started Continuous **Galvanizing Line** at Sikandarabad Unit
- Listing of Company at **BSE.**

**Consistent Growth and Innovation Over the 35 Years**



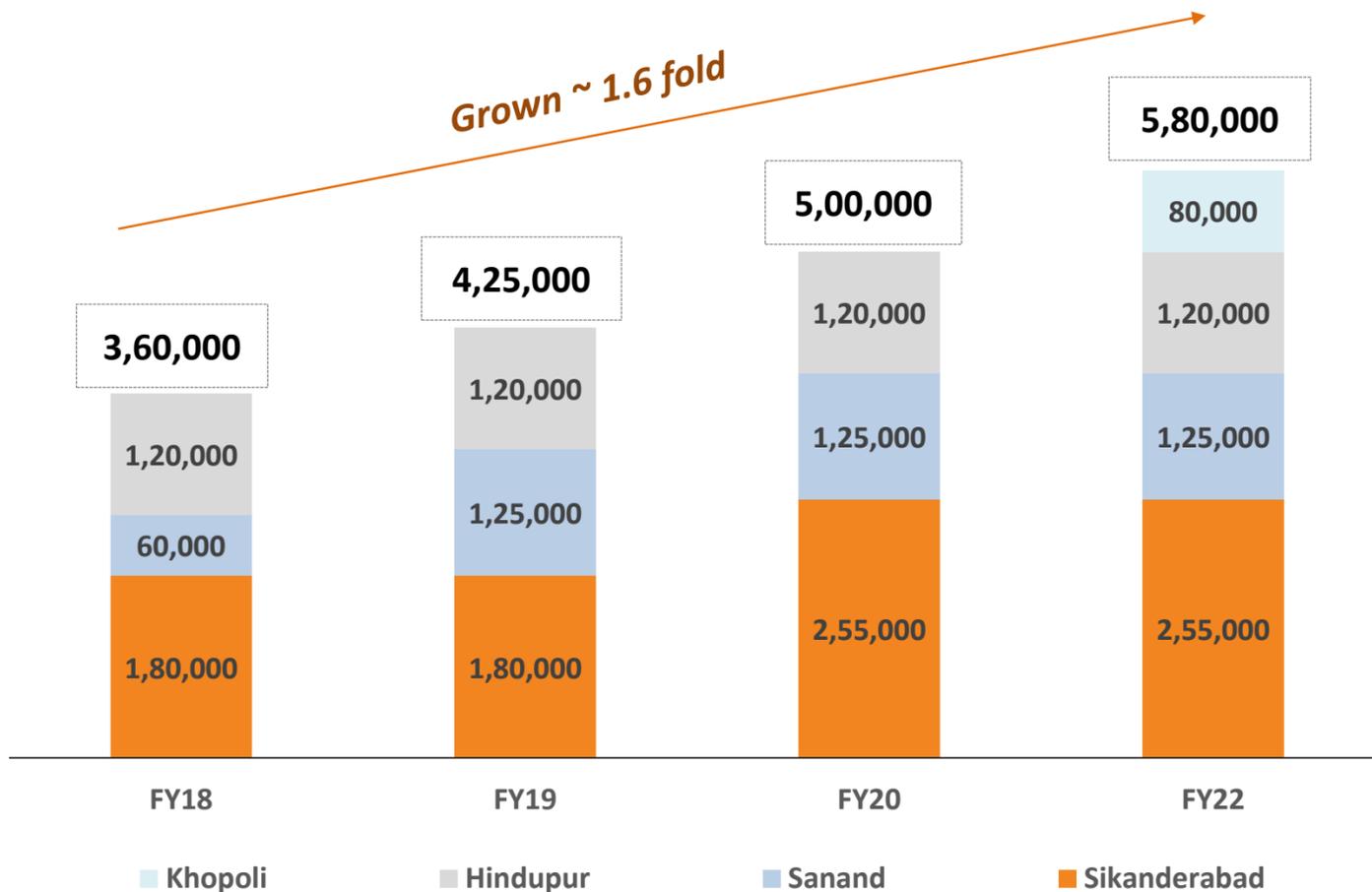
# ...with Strategic Locations for a Pan-India Presence and Distribution

Encompassing 580,000 MTPA of production ambience and a strong network of 400+ Dealers & Distributors Pan India



Plant Location	Capacity (MTPA)	Product Portfolio
<b>Sikandrabad, UP</b>	2,55,000	MS Steel Pipes, Hollow Sections, GI Pipes, Cold Rolled Coils & Strips, GP Coils, GC Sheets, Crash Barriers, Color Coated
<b>Sanand, Gujarat</b>	1,25,000	MS Steel Pipes, Hollow Sections & GP Pipes
<b>Hindupur, AP</b>	1,20,000	MS Steel Pipes, Hollow Sections, GI Pipes & GP Pipes
<b>Khopoli, Maharashtra</b>	80,000	MS Steel Pipes & Hollow Sections, CR Pipes, GP pipes
<b>Total</b>	<b>5,80,000</b>	<b>Diversified Range</b>

*Enhancing Capacities Year-on-Year  
(Metric Tonnes per Annum)*



One of the India's leading manufacturer of Steel Pipes with **presence in more than 5,000 retail stores**



Continuously enhancing manufacturing capabilities while **diversifying into various product categories**



Setting-up new manufacturing facilities at strategic location to **strengthen Pan-India presence**



Recently commenced a **new Colour Coating Line (CGL) at Sikandrabad, U.P.**



Range of **diversified product portfolio** in pipes and strips as per the need of customer.

**Sikandrabad, Uttar Pradesh Unit-1**



**Sikandrabad, Uttar Pradesh Unit-2**



**Hindupur, Andhra Pradesh**

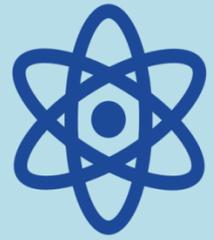


**Khopoli, Maharashtra**



**Sanand, Gujarat**





## Built Core Strength

Installed Capacity  
**5,80,000 MTPA**

Diversified Presence  
**5 Plants across 4 states**

Business Experience  
**35+ years**

Employees  
**~1,150+**



## Strong Distribution

Dealers & Distributors  
**400+**

SKUs  
**590+**

Contractor Consumers  
**100+**

OEM Customers  
**160+**



## Product Innovation

Strong Brands  
**12**

Products availability  
**Across 17 States**

Credit Ratings  
**A- Long Term**  
**A1- Short Term**

Value added Products  
**50+**



## Strong Financial Performance

Net Sales  
**+16% CAGR\***

EBITDA  
**+13% CAGR\***

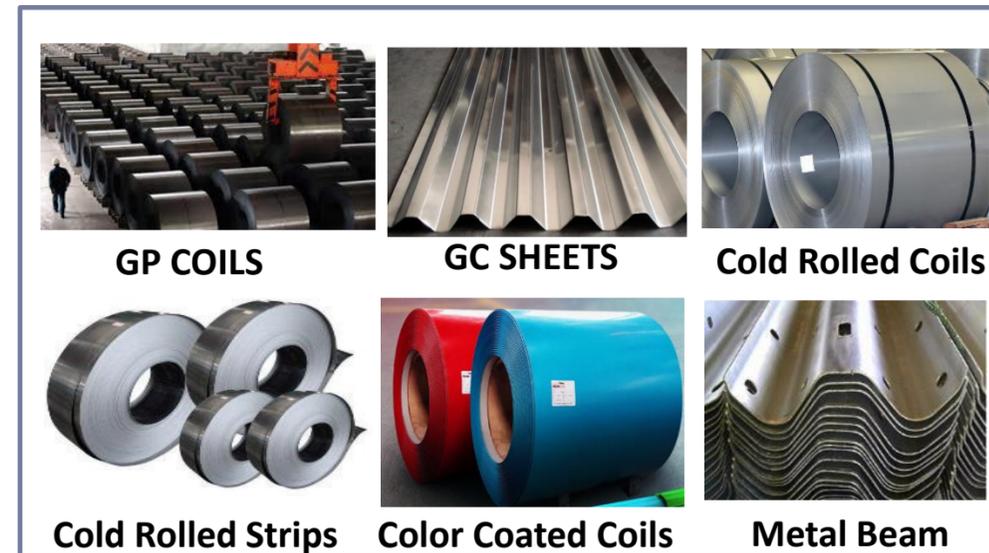
PAT  
**+17% CAGR\***

Net Worth  
**+22% CAGR\***

\* 5 year CAGR from FY18-FY22



## Coated Products



Flat Steel

## ERW & GI/GP Steel Tubes & Pipes



Steel Pipes and Tubes

...Making Hi-Tech a One-Stop Shop for a wide range of sectors

Poly Houses

Borewell

Railings & Windows

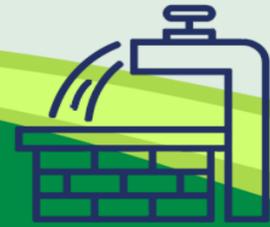
Metro Stations

Scaffolding, Highways

Airports, Prefab Sheds

# Application Based Product Portfolio

**Hi-TECH**  
**ALSHAKTI**<sup>TM</sup>  
GI PIPES FOR BOREWELL



Product: GI Pipes  
Application: Borewell,  
Water, Agriculture

**Hi-TECH**  
**FIREFIGHTER**<sup>TM</sup>  
STEEL PIPES FOR FIRE FIGHTING



Product: MS & GI Pipes  
Application: Fire Safety - Buildings

**Hi-TECH**  
**BAHUBALI**<sup>TM</sup>  
JUMBO STEEL PIPES



Product: Large Dia Hollow Section  
Application: Infra, Airport, Metro  
Station

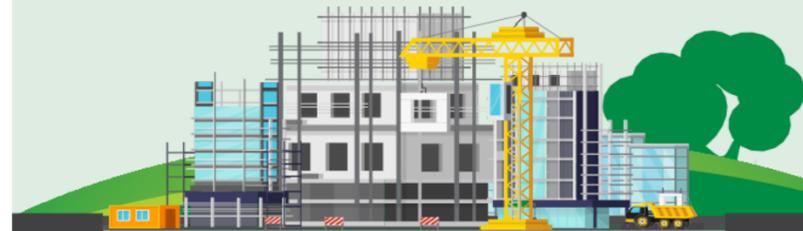
**Hi-TECH**  
STEEL PIPES

**Hi-TECH**  
**CASEWELL**<sup>TM</sup>  
CASING PIPES FOR BOREWELL



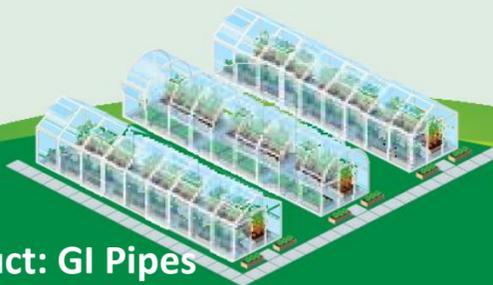
Product: MS & GI Casing Pipes  
Application: Borewell

**Hi-TECH**  
**SHAKTI**<sup>TM</sup>  
STRUCTURAL PIPES FOR FABRICATION



Product: MS Hollow Section  
Application: Construction Industries

**Hi-TECH**  
**ORGANIC**<sup>TM</sup>  
GI PIPES FOR GREEN HOUSES



Product: GI Pipes  
Application: Polyhouses, Agriculture

**Hi-TECH**  
**FLATMAX**<sup>TM</sup>  
COLD ROLLED COILS & STRIPS



Product: CRCA Coils & Strips  
Application: Automobile, White Goods

**Hi-TECH**  
**CRASHGUARD**<sup>TM</sup>  
METAL BEAM CRASH BARRIER



Product: Metal Beam Crash Barrier  
Application: Road & Railway Safety

**Hi-TECH**  
**PILLAR**<sup>TM</sup>  
STEEL HOLLOW SECTIONS



Product: Hollow Section  
Application: Commercial Buildings

**Hi-TECH**



Product : Roofing Sheet  
Application : Industrial Roof, Household  
Roof Tops, Garages

**Hi-TECH**  
**PRE-GAL**<sup>TM</sup>  
GP STEEL PIPES



Product: GI Pipes  
Application: India Coastal & related

**Hi-TECH**  
**COLORSTAR**<sup>TM</sup>  
PREMIUM COLOR COATED ROOFING SHEET



Product : Color Roofing Sheet  
Application : Garden Building,  
Construction & Backyard



**WE ARE**  
**3<sup>RD</sup>**  
**IN THE RACE**



**(HI-TECH PIPES LIMITED HAS BECOME 3<sup>RD</sup> PLAYER IN NORTH INDIA HAVING FULLY INTEGRATED FACILITY FOR MANUFACTURING FROM HR COIL TO **COLOR COATED COIL**)**





### **KEY FEATURES:**

- Forward integration to our existing Cold Rolling and Continuous Galvanizing Line facility
- Value Added Product for the Company
- Increase in overall capacity utilization of existing facilities
- Enhanced value creation
- Strong demand specially in hilly areas
- Thermal friendly and all-weather toughness
- Cost effective & aesthetic
- Applications: Warehouses, Industrial Sheds, Households, Infrastructure, Bus Body, Metros,, Railway Stations, Hilly Areas etc.



- Industrial Roofing

- Garages



- Garden Building

- Construction Backyard



- Household Roof Top



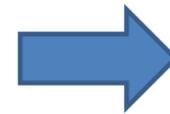
# OUR COLOR COATING LINE FACILITY AT SKD.



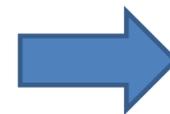


The Company is commissioning the Large Dia Pipes Project at its strategic location of Makhiyav, Sanand.

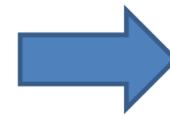
## KEY FEATURES OF THE PROJECT:



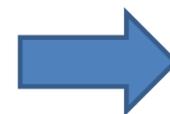
Green Field setup at Makhiyav, Sanand, Ahmedabad mainly to Cater West India and Export Market.



Entry into Large Dia segment within (8 to 16 inches) round pipes for Water, Infrastructure, Oil & Gas Segment.



With addition of this facility of 60,000 MT P.A. Capacity, Company shall be able to enlarge its product basket from ½ to 16 inches.



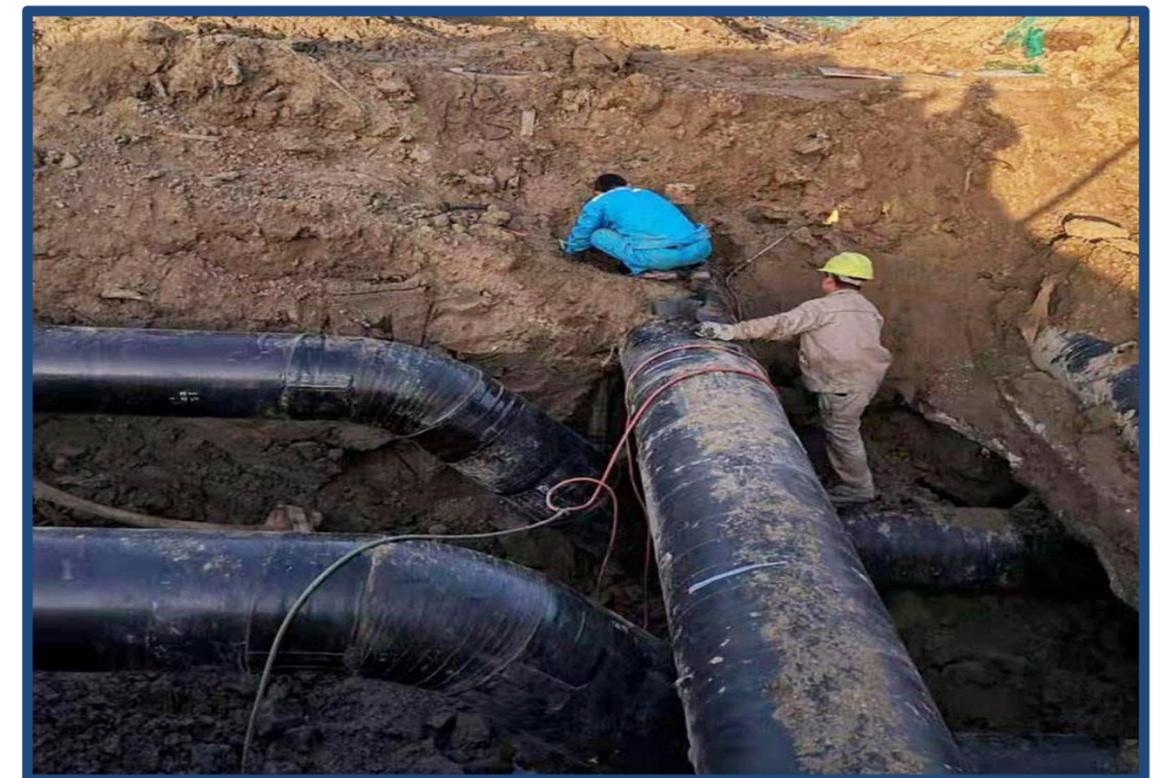
These specialised pipes are in high demand and also contribute more margins which shall increase the overall EBIDTA per ton of the Company.



- **Water Transmission**
- **City Gas Distribution**
- **Oil Distribution**
- **Construction Sector**



- **Mechanical**
- Engineering**
- **Energy**
- **Chemical &**
- Petrochemical**



## Social Media Campaign Update

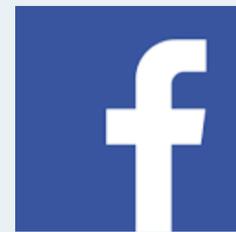


**WE ARE  
SOCIAL  
NOW**

## ACTIVE LINKS OF SOCIAL MEDIA PLATFORMS OF HI-TECH PIPES



<https://instagram.com/hitechpipesofficial?igshid=YmMyMTA2M2Y=>



<https://www.facebook.com/hitechpipesindia/>



<https://youtube.com/channel/UCg3lYD8G4gvBuQGD1wkesDw>



<https://www.linkedin.com/company/hitech-pipes-official/>



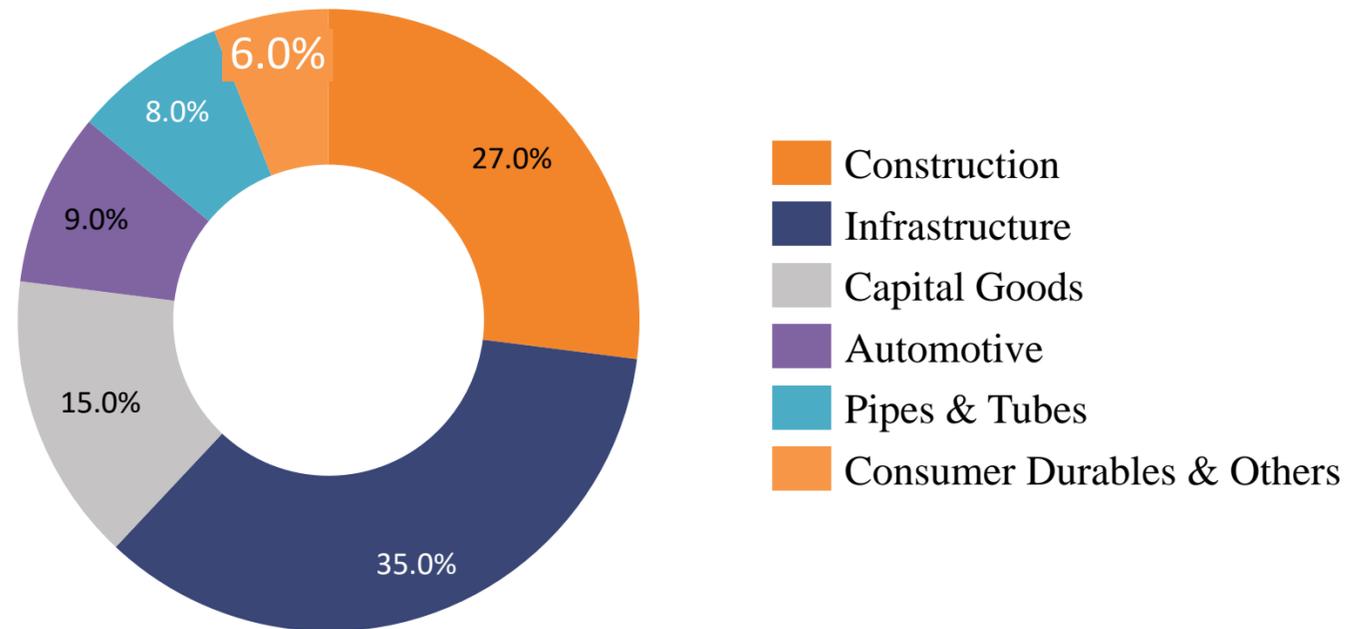
[https://twitter.com/hitech\\_pipes?t=dwL5d4cpJdJxX9GZXEyA-A&s=08](https://twitter.com/hitech_pipes?t=dwL5d4cpJdJxX9GZXEyA-A&s=08)

## Huge Opportunity in the Indian Steel Pipes & Tubes Industry

### Indian Steel Pipes & Tubes Industry

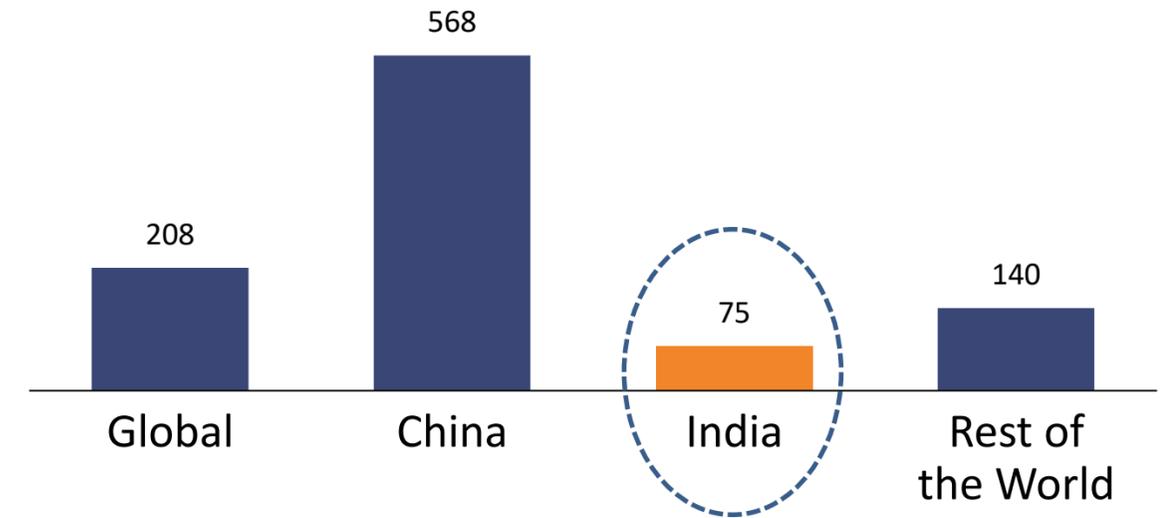
- **Market Size:** ~Rs 500 billion (~8% of total domestic steel market)
- **Total Domestic Consumption:** ~8.5 million tonnes (FY21)
- **Growth Rate last 5 years:** 6-7% CAGR
- **Growth Rate expected next 5 years:** 8-9% CAGR
- **Demand Drivers:** Water transportation, Oil & Gas pipeline, Infrastructure, Agriculture & Irrigation, Housing etc.

### Sector wise Consumption Break-Up

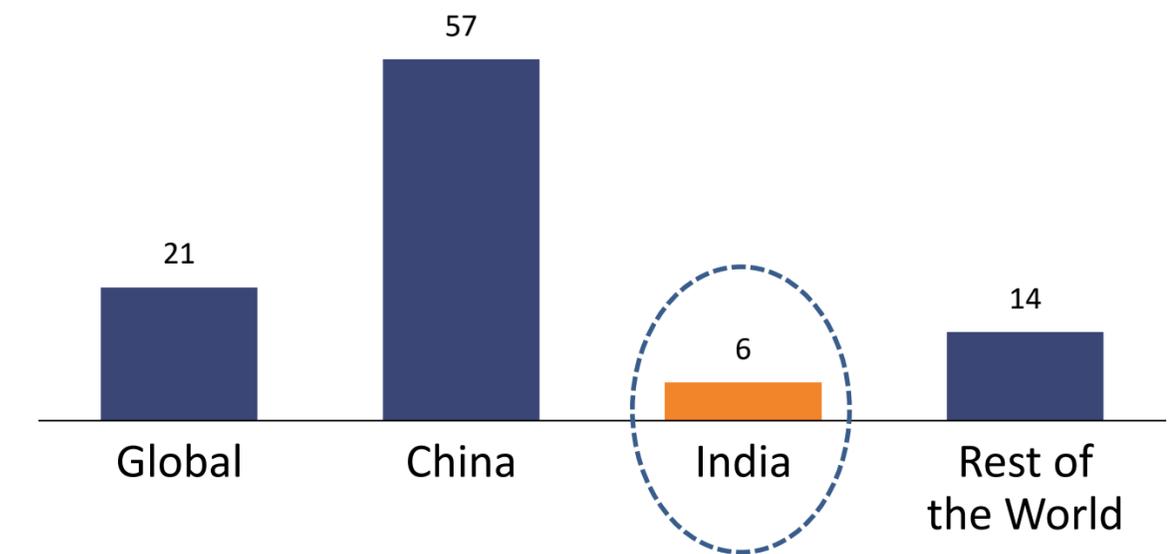


Source: Industry data

### Per Capita Consumption (Kgs) - Steel



### Per Capita Consumption (Kgs) – Steel Pipes & Tubes





## Infrastructure & Housing

- Urban development program – **Smart cities, Amrut Scheme, Hriday, National Infrastructure Pipeline (NIP)**
- Growing vertical mode of development – **increased spending on Skyscrapers**
- **Increasing Warehousing demand** due to rapid digital transformation
- **Rapid Urbanization in Tier II & III cities** – rising construction of G+20 structures, Green building norms & Rural Housing scheme (PMAY-G)



## Defence

- Major application of Structural Steel in the **manufacturing of equipments for Indian Defence Forces**



## Airports

- ‘Udan’ Scheme: GOI plans to open **100 Airports by 2025** with an investment of Rs. 1 trillion



## Railways Infrastructure

- Investment of ~ Rs. 50 Lakh Crores by 2030 for redevelopment of **~400 stations and build 4 new freight corridors**
- Bullet train Project , National Rail Corridor



## Water Supply

- **‘Nal se Jal’ scheme** to offer piped water to every rural house by 2024 with outlay of Rs 3.5 lac crore
- UP Jal Nigam



## Agriculture

- **Micro Irrigation** - target to reach 100 lakh hectares in 5 five years
- **Poly House** – Future of Farming – High Subsidy



## Oil & Gas

- 4 mn mt of estimated demand for pipes
- City Gas Distribution
- One Nation, One Gas Grid- Expanded by 17,000 KM to 34,500 km by 2025

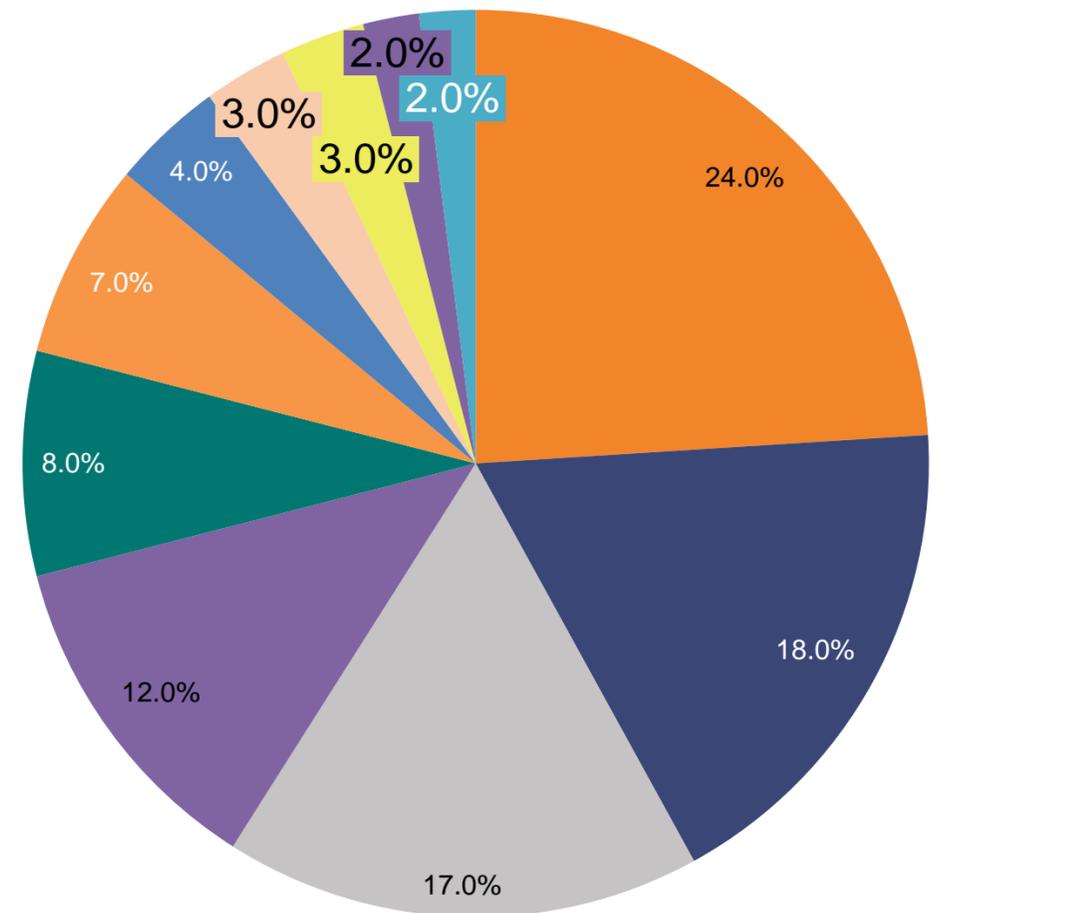
Source: Industry data



## Solar

- Future of Power Generation – exponential growth

Indian government to incur capex of Rs 111 lakh crore for infrastructure development under NIP (National Infrastructure Pipeline) over FY20-25E



- 24% of this will go towards **Energy sector**, a big demand driver of steel pipes and tubes
- More than **60% of the total capex will go towards roads, urban infrastructure, railways, irrigation, and rural infrastructure**; these sectors are major consumer of steel
  - **Smart cities, Amrut, Hriday** are the key Urban development programs
  - **Increasing Warehousing demand** is expected due to rapid digital transformation
  - **Rapid Urbanization in Tier II & III cities** – rising construction of G+20 structures, Green building norms & Rural Housing scheme (PMAY-G)
- The **Government schemes** such as Housing for All” by 2022, “Nal se Jal” by 2024 (with outlay of Rs 3.5 lac crore), project AMRUT & Swachh Bharat Mission, National Rural Drinking Water Programme
- Under the ‘Udan’ Scheme, GOI plans to open **100 Airports by 2025** with an investment of Rs. 1 trillion
- Investment of ~ Rs. 50 Lakh Crores by 2030 for redevelopment of **~400 stations and build 4 new freight corridors**
- **Replacement of Ageing Pipes** - India’s traditional piping system used in the cities and buildings are getting older and corroded, reducing its stability. Therefore, in near future there is expected to be a great overhaul of the entire piping system

## Focus on New Value Added products, Strengthening Distribution Network

### Expanding Value-Added Products



- Focus on expanding share of value-added products
- With recent capacity expansions, strengthening our base in the Western & Southern market where there is a higher demand for value-added galvanized pipes
- New value-added products like **“Color Coated Coils”, “GP/GC”**

### Building Brand Identity



- Continue to expand the Brand Portfolio to establish strong product recall value which will enable in gaining further market share
- As on date, the Company is having its **12 STRONG BRANDS** in the market.

### Strengthening Distribution Network



- Focus on enhancing the distribution network to help marketing of wide-range of product portfolio and improving after sales service
- Network comprises more than 400 distributors and dealers, and 590+ SKUs spread across India.
- Regularly organised **Dealers & Distributors meet on PAN India Basis.**

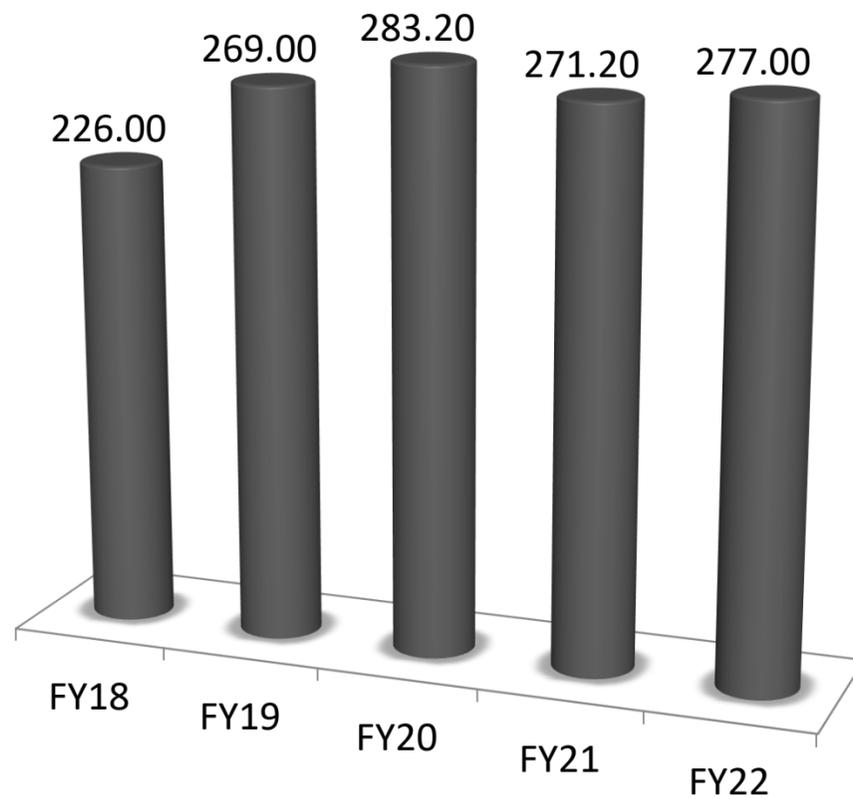
### Customer Centric Approach



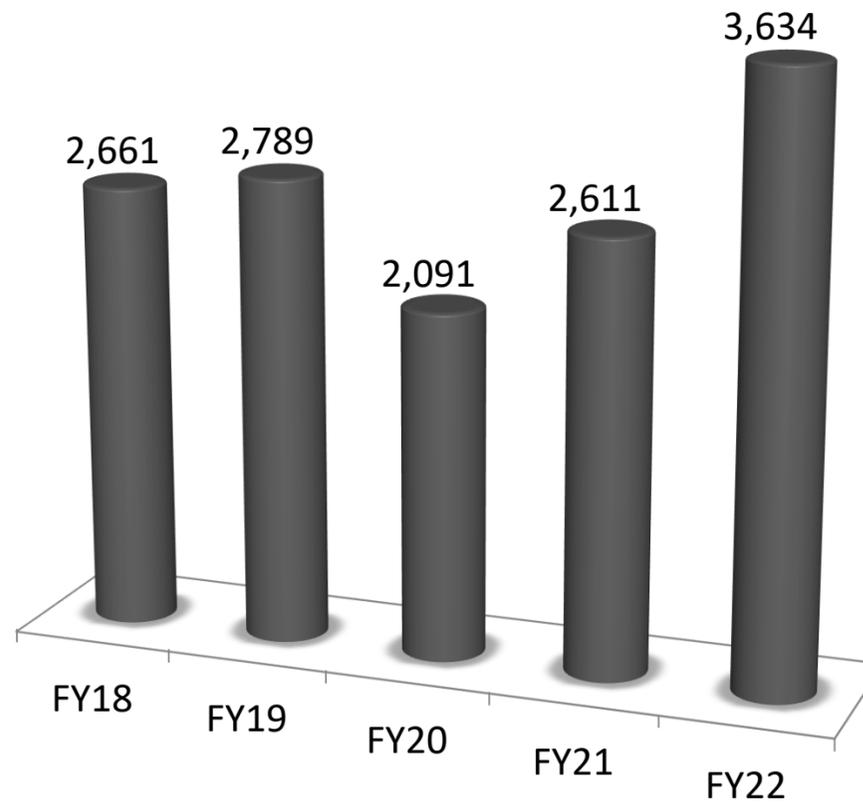
- Continue to be an application based, **One-Stop Solution provider** with a wide-range of value-added and customized products

## Key Performance Highlights

Volume ('000 MT)



EBITDA Per Metric Ton



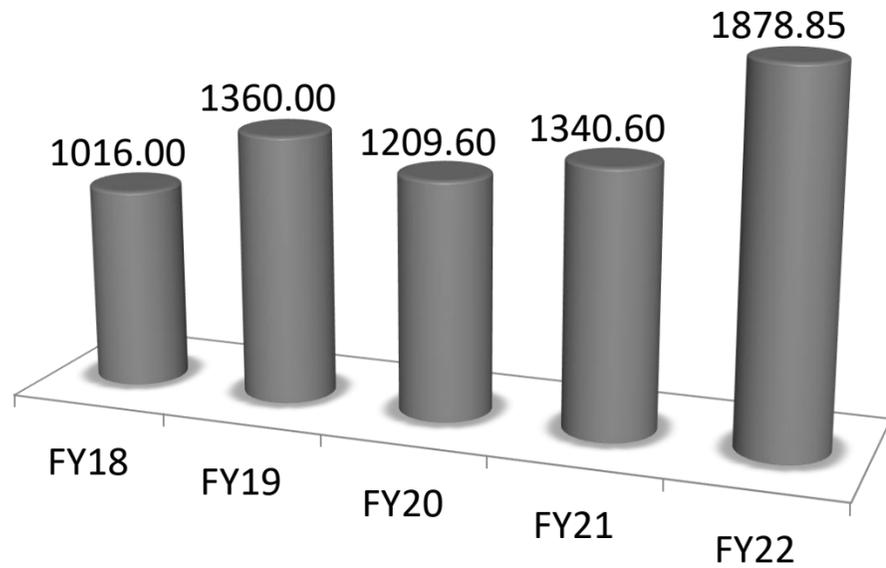
***EBITDA/ton improved sharply in FY22 led by improvement in sales realization; Increase in contribution from Value Added Products leading to better realizations***



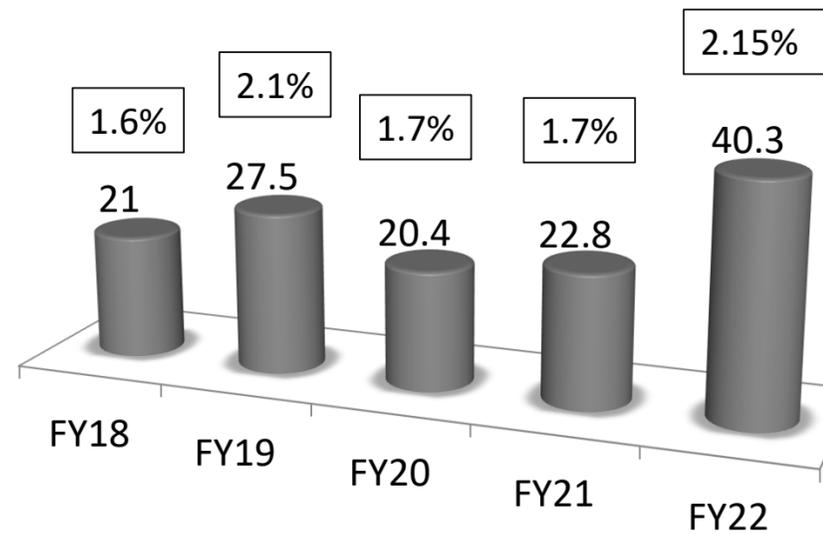
Colours to suit your  
**Ambience**



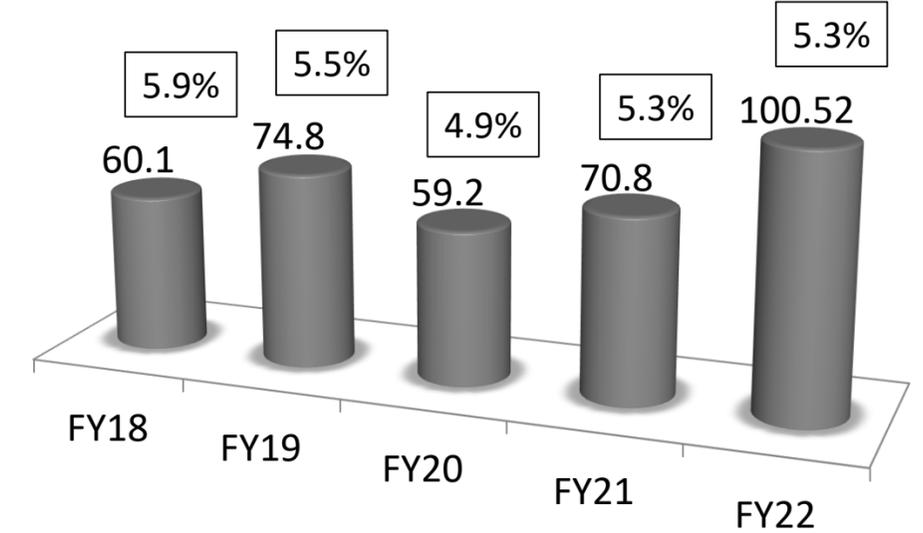
**Revenue**



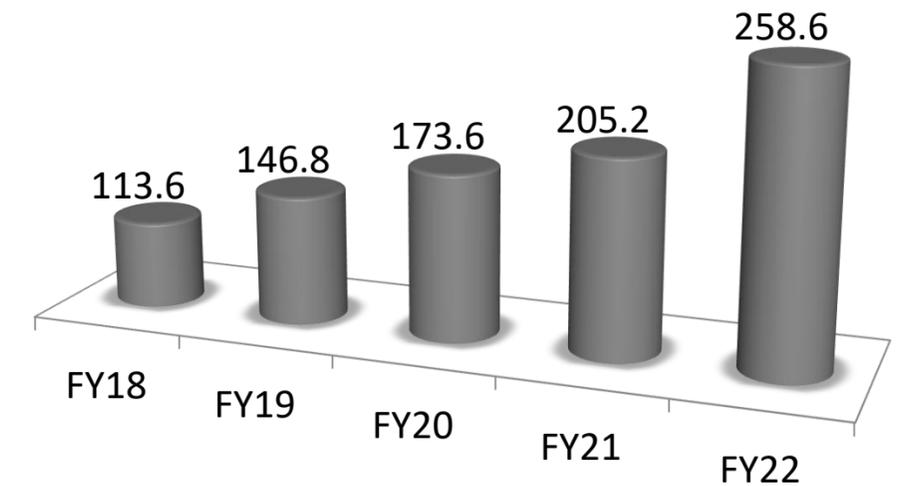
**PAT & PAT Margin %**



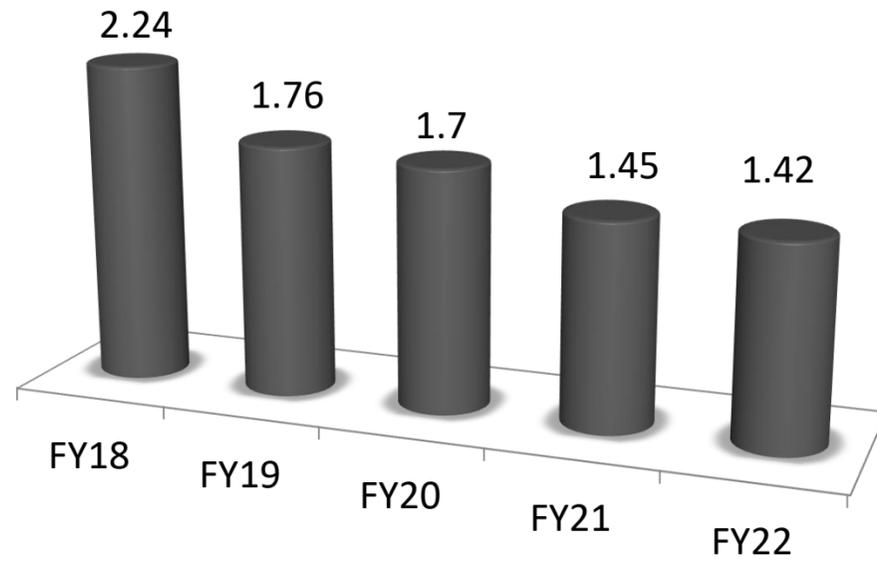
**EBITDA & EBITDA Margin %**



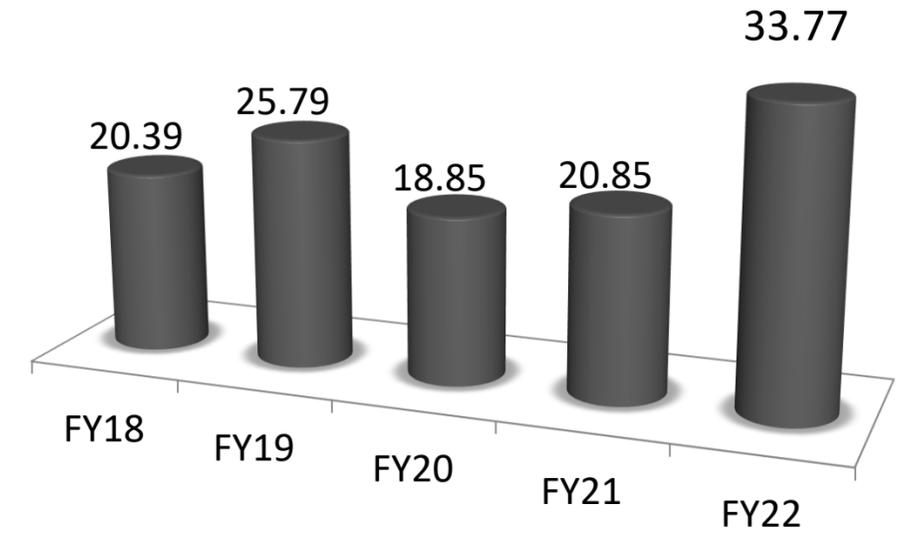
**Networth**



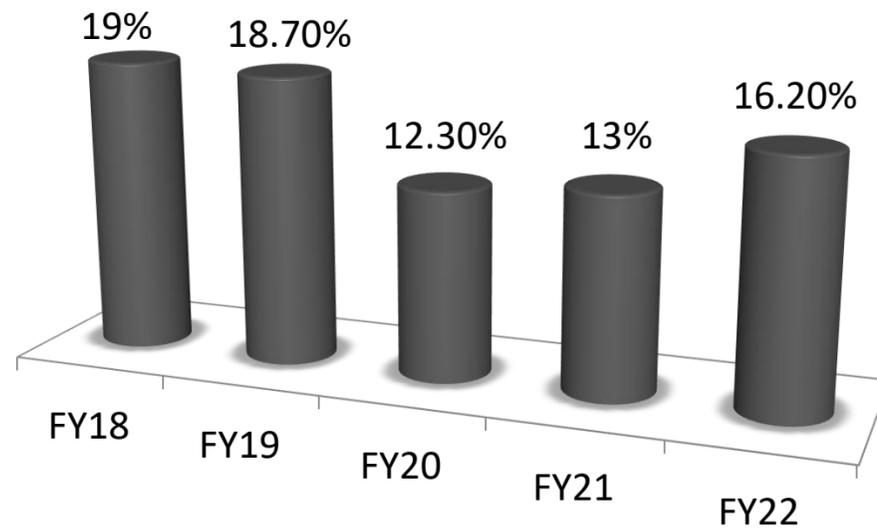
## Debt/ Equity (x)



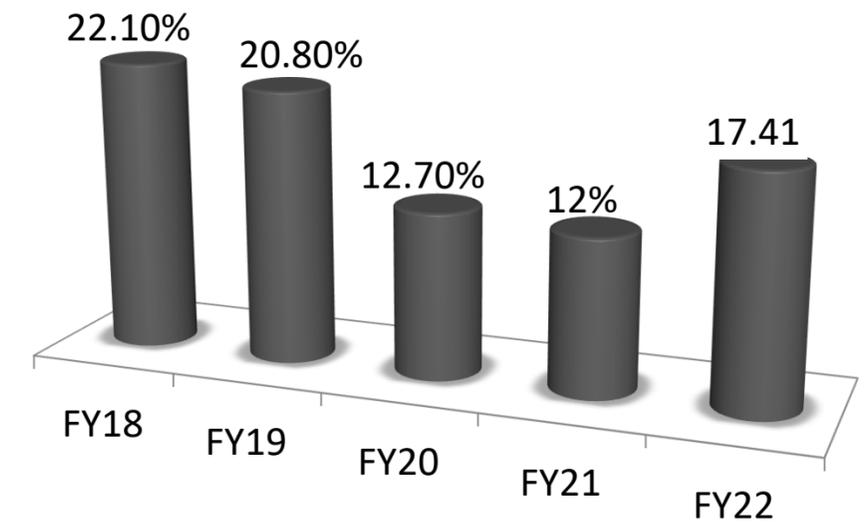
## EPS (Rs.)



## Return on Capital Employed %

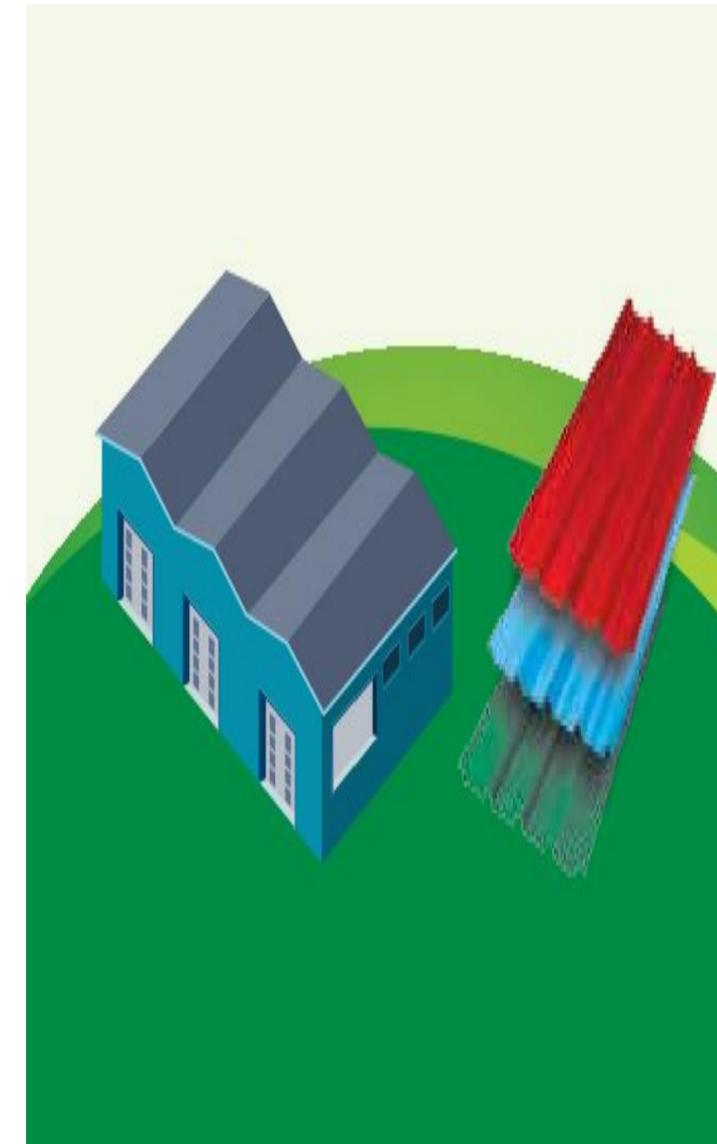


## Return on Equity %



## Consolidated P&L – Last 5 Years

Particulars (Rs crore)	FY18	FY19	FY20	FY21	FY22
<b>Total Income from Operations</b>	<b>1,015.7</b>	<b>1,360.4</b>	<b>1,209.6</b>	<b>1,340.6</b>	<b>1878.84</b>
Raw Materials	913.3	1,236.4	1,095.4	<b>1,210.2</b>	1699.28
Employee Cost	12.1	13.7	17.8	<b>18.8</b>	21.98
Other Cost	30.1	35.6	37.2	<b>40.8</b>	57.07
<b>EBITDA</b>	<b>60.1</b>	<b>74.8</b>	<b>59.2</b>	<b>70.8</b>	<b>100.52</b>
<b>EBITDA Margin</b>	<b>5.92%</b>	<b>5.50%</b>	<b>4.90%</b>	<b>5.28%</b>	<b>5.00%</b>
Other Income	1.3	1.4	1.2	<b>0.8</b>	0.93
Depreciation	4.0	5.3	6.6	<b>8.3</b>	9.66
Interest	27.4	29.9	30.0	<b>32.3</b>	36.47
Profit Before Tax	30.0	41.0	23.9	<b>31.0</b>	55.32
Tax	9.0	13.6	3.5	<b>8.2</b>	15.00
<b>Profit After Tax</b>	<b>21.0</b>	<b>27.5</b>	<b>20.4</b>	<b>22.8</b>	<b>40.32</b>
<b>Basic EPS ( in Rs.)</b>	<b>20.39</b>	<b>25.79</b>	<b>18.85</b>	<b>20.85</b>	<b>33.77</b>



# Historical Consolidated Balance Sheet

Particulars (Rs crore)	Mar-19	Mar-20	Mar-21	Mar-22
<b>Equity</b>	<b>146.8</b>	<b>173.6</b>	<b>205.2</b>	<b>258.61</b>
Equity Share Capital	10.7	10.9	11.2	12.27
Other Equity	136.1	162.7	194.0	246.34
<b>Non Current Liabilities</b>	<b>84.7</b>	<b>102.7</b>	<b>133.1</b>	<b>167.23</b>
Financial Liabilities				
Borrowing	71.7	89.0	116.2	146.87
Other Financial liabilities	0.9	0.82	0.8	1.05
Provisions	0.6	1.0	0.9	0.96
Deferred Tax Liabilities (Net)	11.4	11.9	15.2	18.35
<b>Current Liabilities</b>	<b>273.7</b>	<b>291.5</b>	<b>261.0</b>	<b>343.47</b>
Financial Liabilities				
Borrowings	186.5	206.5	178.9	217.62
Trade Payables	59.1	56.1	49.2	79.66
Other Financial Liabilities	14.8	17.3	22.7	29.89
Other Current Liabilities	5.1	5.4	3.2	3.13
Provisions	3.8	5.4	4.2	4.09
Current Tax Liabilities (Net)	4.3	0.8	2.8	9.08
<b>Total</b>	<b>505.2</b>	<b>567.8</b>	<b>599.3</b>	<b>769.32</b>

Particulars (Rs crore)	Mar-19	Mar-20	Mar-21	Mar-22
<b>Non-current Assets</b>	<b>177.4</b>	<b>209.0</b>	<b>241.8</b>	<b>278.95</b>
Property, Plant and Equipment	169.1	173.0	202.5	238.95
Capital Work in Progress	3.7	29.4	29.9	28.97
Other Intangible asset	0.1	0.0	0.0	0.02
Financial Assets				
Loans	2.9	3.6	4.2	4.38
Other Non Current Assets	1.6	3.0	5.3	6.63
<b>Current Assets</b>	<b>327.8</b>	<b>358.7</b>	<b>357.5</b>	<b>490.37</b>
Inventories	151.2	178.8	188.5	259.41
Debtors	137.4	137.3	120.6	167.41
Cash & Cash Equivalent	0.8	0.7	0.6	0.90
Bank Balance	15.2	18.0	16.3	16.17
Other Current Assets	23.2	23.9	31.5	46.48
<b>Total Assets</b>	<b>505.2</b>	<b>567.8</b>	<b>599.3</b>	<b>769.32</b>





**Mr. Ajay Kumar Bansal**  
Chairman & Managing Director

- An Industry stalwart with over 37 years of experience in the steel industry
- Chairman of the FII (Steel tube Panel); Represented industry at various National & International forums
- Played an instrumental role in the Company's expansion over the years



**Mr. Anish Bansal**  
Whole-Time Director

- B.Sc. (Economics ) in Banking & Finance graduate from the Cardiff University, England, with over 13 years of experience in Business Development & Administration
- His area of expertise includes corporate finance, strategy, marketing, product development, project implementation, international trade and finance along with other corporate matters



**Mr. P.K. Saxena**  
Non-Executive  
Independent Director  
Member-CAIB



**Mr. Vivek Goyal**  
Non-Executive  
Independent Director  
Practicing CA



**Mr. Mukesh Kumar Garg**  
Non-Executive  
Independent Director  
Ex-Railway IRSE Officer



**Mrs. Neerja Kumar**  
Non-Executive  
Independent Director  
Ex-Banker

...Leading to Long Standing Relationships with Marquee Clientele..

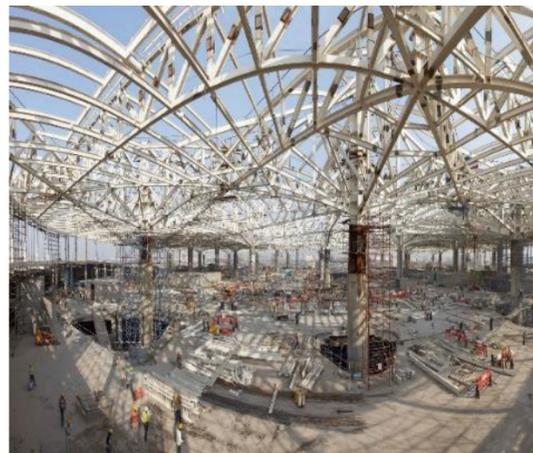
**Hi-TECH**  
— STEEL PIPES —

Marquee Clients

Marquee Projects which used Hi-Tech Products



Crash Barrier at Yamuna Expressway



Curtain Walling Structure at Mumbai Int'l Airport



Toll Plaza at Bandra-Worli Sea Link



Fire Fighting Pipes at Seven Hills Hospital



Grandstand Roofing at Buddh Int'l Circuit

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INNOVATION  
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SUPER SME**



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GOVERNMENT OF  
INDIA**



**BEST COMPANY  
OF THE YEAR  
AWARD  
IBC  
CORPORATION,  
USA**



**AMONG TOP  
100 SMES  
SKOCH  
GROUP**



**TOP  
PERFORMER  
AWARD  
FROM SAIL**



**ISPAT AGRADOOT AWARD  
2022, AAIFA (SUPPORTED BY  
MINISTRY OF STEEL)**



**THE FORTUNE 500 NEXT  
RANK #143**

THANK YOU

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