

November 14, 2022

To,

Manager, National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G Block, BandraKurla Complex- Bandra (E), Mumbai-400051 NSE Symbol: HITECH	Listing Department, BSE Limited Phiroze Jeejeebhoy Towers, Rotunda Building, Dalal Street, Fort Mumbai- 400001 Scrip Code: 543411
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Subject: Media Release

Dear Sir/ Madam,

In reference to the above captioned subject, please find enclosed herewith Media Release with respect to the Un-Audited Standalone and Consolidated Financial Results for the Quarter and Half Year ended September 30, 2022.

Kindly take the above information on record and oblige.

Thanks and Regards

For **Hi-Tech Pipes Limited**

FOR HI-TECH PIPES LIMITED

Arun Kumar Secretary
Company Secretary

ARUN
KUMAR

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by ARUN KUMAR
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Encl: As above

***Commenced Trial Run of Color Coating Line
Recorded Highest Sales Volumes of 85.5 Thousand Tonnes
in Q2 FY23
Revenue Growth of 32% in H1 FY23,***

November 14th, 2022, New Delhi: Hi-Tech Pipes Limited (NSE: HITECH and BSE Scrip Code: 543411), one of the leading steel processing companies in India, reported its financial results for the quarter and Half Year ended 30thSeptember, 2022.

Key Consolidated Financial and Operational Highlights for Q2FY23:

- Revenue from operations grown by 30% to Rs.599 Crore as compared to Rs.461 Crore in Q2FY22; led by higher sales volume and improved sales realisation.
- Total sales volumes increased by 32% to 85.5 thousand tonnes as compared to 64.7 Thousand tonnes in Q2 FY22; led by better demand for steel tubes/structural steel products and Value added Product.
- EBITDA is declined by 2% to Rs.23.58 Crore as compared to Rs.24.23 Crore in Q1FY22;
- EBITDA/ton at Rs.2760 in Q2FY23 vs. Rs.3742 in Q2FY22; Declined by 26% YoY;

H1 FY23-

- Revenue from operations was up 32% to Rs.1114 Crore as compared to Rs.844 Crore in H1 FY22; led by higher sales volume and better sales realisation.
- Total sales volumes increased by 24% to 1.56lac tonnes as compared to 1.26lac tonnes in H1 FY22; led by better demand for steel tubes and structural steel products
- EBITDA decline by 9% to Rs.41.40 Crore as compared to Rs. 45.59 Crore in H1 FY22;
- EBITDA/ton decline by 26% to Rs. 2640 in H1 FY23 vs. Rs.3605 in H1FY22;
- Net Working Capital Days has improved from 66 days in FY22 to 50 days in H1 FY23
- Net Reduction in the Borrowing amounting to Rs.33 Crores.
- Debt Equity Ratio has improved from 1.34x in FY22 to 1.21x in H1 FY23
- Current Ratio has decline from 1.43x in FY22 to 1.30x in H1 FY 23
- Interest Coverage Has Declined from 2.68x in FY22 to 1.94x in H1 FY23
- Return on Capital Employed has decline from 15.50% in FY 22 to 12.07% (Adjusted) in H1 FY23
- Return on Equity has declined from 17.20% in FY22 to 6.70% in H1 FY23.

Key Operational Highlights:

1. Commenced Trial Run of Color Coating Line



- Forward integration to our existing Cold Rolling and Continuous Galvanizing Line facility
- Value Added Product for the Company
- Increase in overall capacity utilization of existing facilities
- Enhanced value creation
- Strong demand specially in hilly areas
- Thermal friendly and all-weather toughness
- Cost effective & aesthetic
- Applications: Warehouses, Industrial Sheds, Households, Infrastructure, Bus Body, Metros, Railway Stations, Hilly Areas etc.

Details of New Facility Set up

- Forward Integration of value added products :50,000 MTPA.
- Period within which the proposed capacity is to be added : 31-12-2022
- Investment : Rs.20.00 Crores (Approx.)
- Mode of Financing : Rs.7.00 Cr Debt & rest is from Internal Accruals

2. The management measures expected credit losses on an OEM Customer, who had defaulted in its payment. Its operations have also been discontinued and recently moved to liquidation process through NCLT. Therefore, expected credit loss of Rs.6.51 crores and onetime provisioning has been done during this quarter ended 30th September, 2022. This has impacted the profitability of the Company and consequently effected margins.



Commenting on the development, Mr. Ajay Kumar Bansal, Managing Director, Hi-Tech Pipes Ltd. said,

“We feel so elated with the commencement of trial production of Color Coated Line. Launch of “Hi-Tech Color Star” for Color Coated Coils will further be expanding our portfolio of value-added products. We are happy to announce that Hi-Tech Pipes has become the 3rd player in North India having this fully integrated manufacturing facility from HR Coils to Color Coated Coils. We are confident that with developed distribution network and deep client relationship we would be achieving excellent reach and regular supply of these products.

On operational and Financial front, this Quarter also witnessed higher volume, sales and better operating performance of the Company. The profitability of the quarter remained in pressure due to provisioning of expected credit loss on an OEM customer and correction in steel prices. However, steel prices should be bottomed out soon and with our strong presence and continuously expanding reach we can cater most of the demands and will be further increasing our volumes in medium and long term.”

About Hi-Tech Pipes Limited:

One of India’s leading steel processing companies, providing world class innovative products for nearly Four decades with a strong presence in steel pipes, hollow sections, tubes, cold rolled coils & strips, road crash barriers, solar mounting structures, GP/GC Sheets, Color Coated Coils and a variety of other galvanised products. The Company operates state-of-the-art integrated manufacturing facilities at Sikandrabad (UP), Sanand (Gujarat), Hindupur (AP) - near Bangalore, and Khopoli (Maharashtra), with an installed capacity of 5,80,000 MTPA, on a consolidated basis. The Company has direct marketing presence in over 20 states with more than 400+ distributors across India.

For more details, please visit: www.hitechpipes.in Or Contact	
Mr. Anish Bansal Whole Time Director HI- Tech Pipes Ltd. Email: info@hitechpipes.in	Mr. Arun Kumar Company Secretary & Compliance Officer Hi-Tech Pipes limited cs@hitechpipes.in

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